



Bidder's Conference
 Thursday, July 26, 2018 – 11:30 am

2017 CONTINUUM OF CARE (CoC)
 COMPETITIVE GRANT PROGRAM
NEW RAPID RE-HOUSING PROJECT RFP
ADDENDUM: FY 2018 CONTINUUM OF CARE NEW BONUS PROJECTS, DOMESTIC VIOLENCE BONUS PROJECTS, NEW PROJECTS CREATED FROM REALLOCATED FUNDING

Agenda

- I. Welcome and Introductions
- II. Request for Proposal – Overview
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 - II. Match
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- III. Scope of Work
 - I. Housing Placement
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 - III. Case Management
- IV. Continuum of Care (CoC) Requirements
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 - II. Participation in Housing First and Coordinated Entry
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Request for Proposal Overview

Eligibility Requirement

- Nonprofit organizations – evidence of 501(c) letter required

Funding Availability

Reallocated FY 2017 CoC funds - Rapid Re-Housing (RRH): \$300,000
 FY 2018 CoC Bonus Project – Rapid Re-Housing (RRH): \$778,982
 FY 2018 CoC Domestic Violence Bonus RRH Project: \$1,298,304
 Reallocated FY 2018 CoC funds: TBD

Match

- 25% Match – cash or in-kind

Timeline

July 20, 2018	Updated RFP Release
July 26, 2018	Updated Bidder's Conference
August 3, 2018	Deadline to submit questions
August 10, 2018	Application Deadline
August 27, 2018	CoC Board Approval
August 30, 2018	PSA Committee Approval
August 31, 2018	Notification of Award
December 1, 2018	Contract Start Date

Scope of Work: Services

Assist individuals and families who are homeless to move as quickly as possible into permanent housing and achieve stability in housing through a combination of rental and utility deposit assistance and supportive services.

DV Projects must be dedicated to survivors of domestic violence, dating violence, sexual assault or stalking. Persons fleeing human trafficking may also qualify.

Rapid Re-housing funds may be used to provide short-term (3 months) or medium term (3-24 months) of rental assistance.

Scope of Work: Requirements

- Must operate in accordance with Housing First standards
- Must develop partnerships and collaborations to improve Coordination of Services
- Must participate in the CoC Coordinated Entry System

CoC System Performance Goals

Reduce the number of persons who become homeless
 Reduce the length of time persons remain homeless
 Increase successful placement into permanent housing
 Reduce recurrence to homelessness after placement into permanent housing
 End veteran and chronic homelessness

Data Reporting and other Requirements

Collect and report participant- level demographics and services in participant files and in HMIS

Implement policy and procedures to ensure privacy and the confidentiality of participant records for both paper files and electronic files

Victim service providers must use a comparable database to avoid disclosure of personally identifying data, in compliance with VAWA, and submit only aggregate HUD-required data to the CoC.

Evaluation Criteria

Preference may be given to applicants that are active members of the St. Louis City CoC. Active membership is determined by the member's attendance at general, committee, and board meetings. To be considered an active member, members must be in attendance at 50% of general meetings, 50% of at least one committee's meetings, and 50% of board meetings. *If you are not a member of the St. Louis City CoC and are awarded CoC funds, you must become a member prior to execution of the contract.*

The applicant's ability to supplement/match the proposal from other funding sources. No other HUD funding, such as CoC, Emergency Solutions Grants, Supportive Housing Programs, Shelter Plus Care can be used as match.

The applicant is a non-profit organization in good standing.

The applicant's commitment to abide by housing first standards.

The applicant's experience in providing similar services, the length and type of experience it has working with the homeless, the quality of programs/services it provides, and the experience level of key staff.

Evaluation Criteria continued

The applicant's commitment to adhere to HUD and CoC priorities and processes, including (a) CoC Approved Front Door Manual, (b) CoC Program Best Practices, and (c) CoC Performance Measures.

The degree to which the project operates in accordance with the Rapid Re-housing Standards and is able to achieve the Performance Benchmarks outline in this RFP. (See EXHIBIT A)

The applicant's commitment to being a good neighbor that protects the safety and the privacy of program participants and neighbors.

The applicant's ability to adequately describe and address those requirements set out in the RFP.

The applicant's commitment and participation in the Coordinated Entry System developed by the CoC.

The applicant's ability and commitment to fully participate in the City of St. Louis HMIS in accordance with CoC policies and procedures and report program performance and outcomes.

The extent to which the proposed project fills a gap in the community's CoC and addresses a priority issue.

The efforts of the applicant to address the needs of the homeless through community collaborations and partnerships.

Evaluation Criteria continued

The ability to track clients through the progression of services being provided.

The extent to which applicant leverages resources.

The applicant's ability to provide solid fiscal accountability to the project.

Past performances of programs and agencies previously funded by the DHS.

The applicant's plans to involve and empower homeless populations to participate in decision-making and project operations.

Availability of financial and operating resources as required to perform the work.

The ability of the applicant to meet statutory, regulatory and ordinance requirements.

The rank, review, and recommendations of each new project proposals, under criteria employed by, the Rank and Review Committee of the St. Louis City CoC.

M/WBE and/or DBE participation.

Rapid Re-housing Performance Benchmarks

The effectiveness of a rapid re-housing program is determined based on the program's ability to accomplish the model's three primary goals:

1. Reduce the length of time program participants spend homeless
2. Exit households to permanent housing
3. Limit returns to homelessness within a year of program exit

Core Component Program Standards

Housing Identification

Goal: find housing for program participants quickly.

Activities include:

1. Recruiting landlords
2. Negotiating with landlords and advocating for clients

Move-In and Rent Assistance

Goal: provide short-term assistance for households to pay for housing.

Financial assistance may include:

1. Security deposit and move-in expenses
2. Rent
3. Utility deposits

Core Component Program Standards

Rapid Re-housing Case Management and Services

Goal: help participants obtain and move into and sustain permanent housing

Activities include:

1. Help participants obtain and move into permanent housing
2. Support participants to stabilize in housing
3. Connect participants to community supports and mainstream resources

Program Philosophy and Design

Beyond ending homelessness for individual households, rapid re-housing plays a key role in ending homelessness overall. To do so effectively and efficiently, a program must coordinate with the broader homeless system, not screen out large portions of the homeless population, and have a commitment to a Housing First approach.

Continuum of Care Requirements

Membership

Participation in Housing First Practices

Participation in Coordinated Entry

Participation in HMIS

Application Deadline

Applications must be received by the City of St. Louis
Department of Human Services – Homeless Services Division
by: **Friday August 10th, 2018 at 5:00pm**

Applications shall be delivered to:

Dept. of Human Services – Homeless Services Division
1520 Market Street
Suite 4065
St. Louis, Missouri 63103

Questions

Deadline to submit questions – **Friday August 3rd, 2018**

Direct all inquiries to:

- **Donata Patrick**
Program Manager
Dept. of Human Services – Homeless Services Division
1520 Market Street, Room 4065
St. Louis, MO 63103
PatrickDo@stlouis-mo.gov