



The five reviewers of the contracts were all on the Youth Council. The motion before the Board is to accept these five contractors RFP's in their entirety. **Motion made to accept the youth contracts by Ray Creely, seconded by Russ Illy. All in favor, motion carried.**

SLCC Staffing contract up for renewal or bid next year (RFP).

Our focused this year is on specific demographic s of youth that really need help to obtain an industry recognized certificate and/or complete high school diploma and make and create linkages to employment. The contracts will be delivering our regular Workforce Program but we are targeting this year and making sure we are meeting the overall needs of our society. SLATE/WIB put all the money that had been held back (summer program money) on the street to get more RFP's serving more youth between 14 and 21. Alice Prince, Youth Manager, explained what the contractors did and stated they have not had any contractor not meet their goals. Gregory Hill, Board member, agreed to come and talk to the youth regarding businesses.

- Bounce Back RFP --no real response; will be sending out RFP in the near future for bid.

#### V. Fiscal Budgets...Kim Neske

This is the budget SLATE received and the funding. Kim went over what SLATE has in and what we have obligated out; starting July 1, 2012.

- We start out with just the WIA funding. This is our bread and butter all the other little contracts we get through the year are icing. Kelley and Kim worked with Mr. Holmes to really streamline the budget; less funds each year.
- The first line is the allocations from DWD for Adult, Dislocated Worker and Youth
- Kim isolated salaries and benefits so WIB can see what we spend for staffing
- Another line is expenses for in-house including rent, supplies etc.
- Reviewing contracts and summer youth program year round. SLATE pays the actual wages of the youth. They have to be in our year round program which includes the summer work experience.
- What we are projecting what we will have left over after all expenses. (20% left over may or may not happen that is our reserve). Unlike some places if we exceed our budget we have no other place to go. We have to spend 80% each year of our adult and youth and 85% of the dislocated worker funds.
- Michael Holmes stated this is a high percentage. We had this conversation at the United States conference of Mayor's. In the State of Missouri we are required to spend that amount. Technically we have three years to spend the money but the State of Missouri mandates we spend the 80% and 85% so theoretically that leaves 20 and 15%.

While we do try to keep up with the mandate of the State, we are learning more and more cities and states are not. We are just having the first conversation because if they rescind money we got to cut contracts. Kim would like a bigger cushion. Compared to last year's budget there was a cut not as big as the previous year. It would be closer to \$200,000 we lost across all spending sources.

EUC the unemployment program we are picking up part time staffing dollars for that contract where we don't have to spend our money for all of the unemployed individuals. The State gave us an opportunity to write a grant and we got \$89,000 for part time staff (2 full time people and 10 part time people).

**Motion to accept the WIA budget FY13 was made by Cheryl Lovell. John Reed 2<sup>nd</sup> motion carried.**

#### VI. UPDATES:

- Michael Holmes reported that Congress entertained a hearing on WIA Reauthorization yesterday, June 19th.
- United States Conference of Mayors was held in June. Information to engage the Board has been sent. Right now nothing is going on in the national level in terms of WIA Reauthorization.
- We did get a letter issuance from the DOL (Department of Labor) last week about a name change. We will be changing our name by executive order .The name will be *SLATE a valued partner of America's Job Center*. It is all volunteered but highly

encouraged. It is election year so it is not mandated. The group agreed that some career centers will call themselves totally *America's Job Center*.

- DOL will pay for all the marketing. Secretary Solis,(DOL) needs to visit career centers not just community colleges when she is on tour.
- The State of Missouri Workforce Investment Board (WIB) is now in compliance after 4 years. They have a majority of business and will start meeting in July. Madia Coleman who was the State's Senator for this area is now the new Executive Director for Missouri WIB. Nia Ray who was the Missouri WIB Executive Director is now the Statistician for MERIC (The Director for research). Len Toenjes from our Board is on the State Board. Len will report to us what is going on at the State level.

We are proud of Habitata who received "*the small business award*" for the State of Missouri. They have received two State awards this year. The other one from the Governor was the "*Hero's at Home*" award. "Congratulations". Kevin, Habaitata, thanked everyone stating that SLATE has supported Habitata from the very beginning (4 years). Habitata moved their division of Solutia, Halcyon Shades, back from Mexico to St. Louis. At the MAWD luncheon everyone loved their video tape.

- The Governor's Economic Development Conference will be held in St. Louis in September, at the Hyatt. Information will be sent out to the Board.
- We also got an award for our Youth-MERS/Goodwill. One of our youth was recognized for outstanding service.
- We also participated in Congressman Lacy Clay's job fair. Business Services helped organize that job fair this year. Customers stated it was the most prepared job fair they had gone to.
  - From this job fair we received a thousand resumes.
  - We will organize those resume's because we have companies coming in everyday requesting resumes for this or that. Purging resumes after six months and start over.
  - Mr. Holmes has asked Congressman's Clay's office if they can get a report out if the companies at the job fair hired or consider hiring someone from the job fair.
- New data has come out of Missouri Real Time Job Market Statistics (MERIC). This report is given to clients daily when they come to our facility.
- EUC (Emergency Unemployment Compensation Program-Extended benefits) that congress mandate in the new federal law that was signed in March 2012 results;
  - Finding employed folks that are on unemployment; this is illegal.
  - People don't live at address given for unemployment.
  - If late for appointment or don't show, staff send in a form and basically the UI recipient gets cut off UI.
  - Everybody on EUC must come through a career center and must be referred to a service within the career center.
  - Weekly tabs are kept on what our staff did for these people.
- Data sheet performance reports red in adults and trade act we are going to see red in adults if jobs are not available
  - Millions of people who are unemployed coming into offices saying they want to work.
  - Companies are sitting on billions of dollars but they are not willing to take the risk so they are not hiring. If companies don't hire at the level they laid off we will never get back to below 5% unemployment.
  - Trade is just an issue we are going to have because we have a lot of companies that have gone out or overseas. Those individuals are looking to get paid at the level they were making; those jobs not available anymore.
  - City has more chronic unemployed than in the county. There are more African Americans unemployed in the city than in the county.
  - We work with companies to give people an opportunity. We bank over 600-700 jobs a day but you have to be qualified.
  - There is an issue of ex-offenders not being considered for employment. A new ruling has come out now because a lot of people were x'd out because they had an offense. EEOC (Equal Employment Opportunity Commission) has said ex-offenders cannot be excluded just because they had an offense. EEOC states if you are excluding a person just based on they have an offense this could be discrimination.

- This country is probably going to have to get back to a public workforce system. Where we give benefits for people to work. We provide dollars for infrastructure for people to go to work.
- We try to give incentives to private companies like OJT (on-the-job training).
- Instead of replacing people the job is being done with fewer people with more duties or temps/contract.
- Training programs can be over a year long with no pay, many cannot do that even with UI.
- We need to work with UI to accept entrepreneurships and get credit. DOL does not count entrepreneurship and we get no credit. We need to do things different than we did 10 years ago.
- We are open to work with as many companies as we can. The majority of jobs with Ameren UE are in Illinois. They have a workforce system in Illinois. If the Board knows of businesses we should be engaging please let us know. Send information to Bonnie or Michael Holmes.
- MSD is a different kind of construction that we are use to. They are building a sewerage system. Our client base mostly works with houses construction in construction.

We have all come to the understanding it is all about developing a relationship and fill talent needs with business; one company at a time. Every company is unique.

- VII. We have some Board members that are parting from the WIB and as we go forward they will still be actively engaged with us on projects. We are going through WIB reauthorization in July and August. The Mayor will be nominating new Board members. Jeff Serocke has chosen to say his time of serving has come to an end for the WIB Board. Jeff brings a lot to the Board; he is dedicated, responsible and looks out for this organization. Jeff really gets it. Jeff has a new position within his company and it calls for him to be out of town a lot. Jeff is available to work with us on 501 (c) 3.

Michael Holmes presents Jeff on behave of the Board, the Mayor of the City of St. Louis, and all of staff at SLATE a plaque thanking him for his 12 years of service along with a service award for outstanding services.

Jeff thanked Michael Holmes and all especially Lydia, who has been a wonderful partner and has always stepped in and made sure the Board carries on. Jeff said it isn't fair because of his travel schedule to this Board and entity to continue.

Mr. Holmes also wanted to thank Betsy Miller and presented her a service award for outstanding services with the WIB. Betsy also has a new position within Ameren UE and has to step down. Betsy will continue with projects like the 501 (c) 3. We look forward to working with her on Ameren projects.

The Board is still in existence until the new Board is sworn in. Then in September will begin an election of new officers for the Board through a nominating committee; headed by Ed Hamilton.

Swearing will be August 15, 2012, at 8:00 a.m. You will get letters from the Mayor on the appointments; RCGA and the City have done its due diligence. Mr. Holmes thanked the Board and looks forward to working with all of you in the upcoming year.

Board Members don't want to miss that meeting if possible because the swearing in is very convenient for members.

**Motion to adjourn made by Russ Illy, 2<sup>nd</sup> by Lydia Padilla. Motion carried.** Meeting adjourned at 8:55 a.m.

Signed,



.... **Donny J. Carroll, WIB Secretary**

.....**August 15, 2012**

**Date**