



City of St. Louis Treasurer's Office
Parking and Revenue Control System RFP

RFP Amendment for Clarification and Responses to Questions Submitted by Vendors

Article I. RFP Amendment for Clarification

The following information is provided to help add clarity to the expectations of what should be included in the Vendors' responses.

Section 2: Scope of Services under Equipment System (Paragraph 1) the RFP requires that the vendor is "responsible for dismantling, removing and disposing of all existing equipment that is being replaced as well as installation (including labor and materials), and *any minor modifications or upgrades to the infrastructure* of the garage to provide for the proper use and function of the equipment in the garage," this is to include fiber-optic communication at the site. Vendors should submit a separate quote for fiber-optic installation.

Section 2: Scope of Services under Equipment System (Paragraph 2) for additional clarification, the minimum response must address replacing equipment listed in **Exhibit 1**. A comprehensive response will address the additional equipment and capabilities as detailed in **Section 2: Scope of Services** (Paragraph 3) and outlined on page 3.

Monthly Parking Access Cards/Automatic Vehicle Identification (AVI): Vendors are expected to submit individual quotes for proxy card access and AVI access costs.

Article II. Responses to Questions Submitted by Vendors

The following questions were submitted to the Treasurer's Office by various vendors. The questions are answered in the order in which they were received.

Q: Do you want to include high speed central credit card acceptance in exit payment devices?

A: Yes, we would like for the parking attendant to close sales using cash and/or credit cards. The point of sale equipment should be able to communicate with the gate arm once a credit card transaction has been completed.

Q: Do you want proximity or AVI type monthly readers?

A: The current operation uses proxy cards, however, we would like to explore both proxy card/AVI options and make a decision with regard to pricing and availability. Vendors are expected to submit individual quotes for proxy card access and AVI access.

Q: If AVI – stickers?

A: Yes, but if there are additional technologies that exist, the Vendor should submit a quote and explain the differences in their responses.

Q: If PROX – do you want graphics/logo's on the card or plain?

A: We do not have logos on the proxy cards we use today, but the Vendor should submit a quote for generic cards, and those with logos explaining the difference in pricing in their responses.

Q: What quantity of cards/stickers will you need?

A: 1,000

Q: What are the current capabilities/functions of the Ticket Printer/ Validator do under exhibit 1?

A: The capabilities of the current Ticket Printer/Validator are to read the entry date and time on the entry ticket and to print the payment information on the ticket.

Q: Would the hotel, example used, be selling the passes for the garage within a debit account or other arrangement, or is a person at the garage responsible for the selling of potential proposed in/out passes, reusable passes?

A: We do not have a formal agreement with any hotels in the area to provide parking for their guests, but we are interested in the pricing involved in such an arrangement if we were to offer in/out access to their customers. A potential arrangement would be we charge the hotel a flat fee for validation that could be printed within their facility and given to their guests, who in turn will pay the hotel with their room accommodations.

Q: Under Remote Pre-purchase, is this related to a desire to event pre sell, wherein customer could reserve and pay for a spot in the garage from other means besides entry attendant?

A: Yes.

Q: Pay on Entry capable? Is this a request for accountability for lane attendant to accept cash and print a system ticket? Is this a request for Credit Card capable on same entry station?

A: The Office is contracted with Parkmobile to provide a mobile payment platform for on-street parking. We are interested in learning how your equipment can be interfaced with Parkmobile to provide a form of payment on their platform for the Garage. We are also interested in other technologies that the Vendor may have available with regard to pre-purchasing parking for special events, i.e. Cardinals' games, Blues' games, etc.

Credit cards at our facilities are typically only accepted at the exit gate by the parking attendant from 5 AM – 8 PM. We are interested in technology that could charge a flat fee upon entry from 8 PM – 4 AM, and can be paid in the entry lane without an attendant. Vendors should list the price of said technology separate from the base bid.

Q: Please detail the current communications infrastructure that is in place for the garage.

A: We are currently operating on a DSL or Cable based system. However, by the time of the installation, we will be on a fiber based system.

Q: Are there drawings available for the current conduit runs that connect the facility?

A: Drawings are available upon request. Due to the size of the documents we are not able to scan them into our computer system. The Vendor is responsible for the cost of ordering reprints.

Q: Is there a fiber connection available to connect the garage back to a Central location?

A: Currently there is no fiber-optic communication at the site. Vendors should submit a separate quote for fiber-optic installation.

Q: Are intercoms to be included in the proposal?

A: Yes.

Q: Is Credit Acceptance part of the base bid or is it to be listed as an Option?

A: Credit Acceptance is part of the base bid.

Q: Are new booths to be included in the bid? If so, how many would need to be ADA booths?

A: No.

Q: Is the provider required to have a warehouse/service facility in St. Louis?

A: No, however current service providers usually respond to issues within two (2) hours. The selected vendor would be expected to adhere to this response time.

Q: Please provide more detail on the Pay on Entry capability option so that the proper solution can be proposed.

A: The Garage's hours of operation are 5 AM – 8 PM Monday – Friday; we are interested in the costs of having equipment that could charge a flat rate on entrance from the hours of 8 PM – 4 AM. Please quote the price of said equipment separately from the base bid.

Q: Please provide more information on the Option of Remote pre-purchase capability.

A: The Office is contracted with Parkmobile to provide a mobile payment platform for on-street parking. We are interested in learning how your equipment can be interfaced with Parkmobile to provide a form of payment on their platform for the Garage. We are also interested in other technologies that the Vendor may have available with regard to pre-purchasing parking for special events, i.e. Cardinals' games, Blues' games, etc.

Credit cards at our facilities are typically only accepted at the exit gate by the parking attendant from 5 AM – 8 PM. We are interested in technology that could charge a flat fee upon entry from 8 PM – 4 AM, and can be paid in the lane without an attendant. Vendors should list the price of said technology separate from the base bid.

Q: The proposal is asking for a new card system. How many cards are requested as part of the base bid?

A: The current operation uses proxy cards, however, we would like to explore both proxy card/AVI options and make a decision with regard to pricing and availability. Vendors are expected to submit individual quotes for proxy card access and AVI access. We will start with 1,000 cards.