

**ORDINANCE #66563**  
**Board Bill No. 357**

**AN ORDINANCE DESIGNATING A PORTION OF THE CITY OF ST. LOUIS, MISSOURI, AS A REDEVELOPMENT AREA KNOWN AS THE AUTOMOBILE ROW REDEVELOPMENT AREA; APPROVING A REDEVELOPMENT PLAN; APPROVING REDEVELOPMENT PROJECT AREA 1 AND THE PROJECT THEREIN; APPROVING REDEVELOPMENT PROJECT AREA 2 AND THE PROJECT THEREIN; ADOPTING TAX INCREMENT FINANCING WITHIN REDEVELOPMENT PROJECT AREA 1 AND REDEVELOPMENT PROJECT AREA 2; MAKING FINDINGS WITH RESPECT THERETO; ESTABLISHING THE AUTOMOBILE ROW SPECIAL ALLOCATION FUND; AUTHORIZING CERTAIN ACTIONS BY CITY OFFICIALS; AND CONTAINING A SEVERABILITY CLAUSE.**

**WHEREAS**, the City of St. Louis, Missouri (the “City”), is a body corporate and a political subdivision of the State of Missouri, duly created, organized and existing under and by virtue of its charter, the Constitution and laws of the State of Missouri; and

**WHEREAS**, on December 20, 1991, pursuant to Ordinance No. 62477, the Board of Aldermen of the City created the Tax Increment Financing Commission of the City of St. Louis, Missouri (the “TIF Commission”); and

**WHEREAS**, the TIF Commission is duly constituted according to the Real Property Tax Increment Allocation Redevelopment Act, Sections 99.800 to 99.865 of the Revised Statutes of Missouri (2000), as amended (the “TIF Act”), and is authorized to hold public hearings with respect to proposed redevelopment areas and redevelopment plans and to make recommendations thereon to the City; and

**WHEREAS**, staff and consultants of the City and Integration, L.L.C., a Missouri limited liability company (the “Developer”), prepared a plan for redevelopment titled “Automobile Row TIF Redevelopment Plan” dated September 4, 2004, as amended (the “Redevelopment Plan”), for a defined area consisting of several properties between Compton and Garrison Avenues south of Washington Avenue in the City of St. Louis (the “Redevelopment Area” or “Area”), which Redevelopment Area is more fully described in the Redevelopment Plan, attached hereto and incorporated herein as **Exhibit A**, and which Redevelopment Area includes two redevelopment project areas known as, respectively, “Automobile Row Redevelopment Project Area 1” (“RPA 1”) and “Automobile Row Redevelopment Project Area 2” (“RPA 2”) (collectively, the “Redevelopment Project Areas” or “Project Areas”), which Project Areas are more fully described in the Redevelopment Plan, attached hereto and incorporated herein as **Exhibit A**; and

**WHEREAS**, the Redevelopment Plan proposes to redevelop the Redevelopment Area by rehabilitating and renovating RPA 1 and RPA 2 into a mixture of commercial and residential space, as set forth in the Redevelopment Plan (respectively, “RPA 1 Project” and “RPA 2 Project” and collectively, the “Redevelopment Projects” or “Projects”); and

**WHEREAS**, on October 20, 2004, after all proper notice was given, the TIF Commission held a public hearing in conformance with the TIF Act and received comments from all interested persons and taxing districts relative to the Redevelopment Area, the Redevelopment Plan, and the Redevelopment Projects; and

**WHEREAS**, on October 20, 2004, the TIF Commission found that completion of the Redevelopment Projects would provide a substantial and significant public benefit through the preservation of historic structures, the strengthening of the employment and economic base of the City, increased property values and tax revenues, stabilization of the Redevelopment Area, and facilitation of economic stability for the City as a whole, and further found that without the assistance of tax increment financing in accordance with the TIF Act, the Redevelopment Projects are not financially feasible and would not otherwise be completed; and

**WHEREAS**, on October 20, 2004, the TIF Commission voted to recommend that the Board of Aldermen adopt an ordinance in the form required by the Act (i) approving the Redevelopment Plan, (ii) approving and designating the Redevelopment Area as a “redevelopment area” as provided in the Act, (iii) approving the Redevelopment Projects as described within the Redevelopment Plan, and (iv) approving the issuance of tax increment financing revenue notes in the amount as specified in the Redevelopment Plan; and

**WHEREAS**, the Developer has demonstrated that the Redevelopment Projects would not reasonably be anticipated to be developed without the adoption of tax increment financing and, therefore, redevelopment of the Redevelopment Area in accordance with the Redevelopment Plan is not feasible and would not otherwise be completed; and

**WHEREAS**, the Board of Aldermen has received the recommendations of the TIF Commission regarding the Redevelopment Area and the Redevelopment Plan and finds that it is desirable and in the best interests of the City to designate the Redevelopment Area as a “redevelopment area” as provided in the TIF Act, adopt the Redevelopment Plan and Redevelopment Projects in order to encourage and facilitate the redevelopment of the Redevelopment Area; and

**WHEREAS**, the Redevelopment Area qualifies for the use of tax increment financing to alleviate the conditions that qualify it as a “blighted area” as provided in the TIF Act and as set forth herein; and

**WHEREAS**, it is necessary and desirable and in the best interest of the City to adopt tax increment allocation financing within the Redevelopment Area and to establish a special allocation fund for the Redevelopment Area in order to provide for the promotion of the general welfare through redevelopment of the Redevelopment Area in accordance with the Redevelopment Plan which redevelopment includes, but is not limited to, assistance in the physical, economic, and social development of the City of St. Louis, providing for a stabilized population and plan for the optimal growth of the City of St. Louis, and in particular, the downtown St. Louis area, encouragement of a sense of community identity, safety and civic pride, preservation and restoration of property of historical and architectural value and significance and the elimination of impediments to land disposition and development in the City of St. Louis.

**BE IT ORDAINED BY THE CITY OF ST. LOUIS AS FOLLOWS:**

**SECTION ONE.** The Board of Aldermen hereby makes the following findings:

A. The Redevelopment Area on the whole is a “blighted area”, as defined in Section 99.805 of the TIF Act, and has not been subject to growth and development through investment by private enterprise and would not reasonably be anticipated to be developed without the adoption of tax increment financing. This finding includes, the Redevelopment Plan sets forth, and the Board of Aldermen hereby finds and adopts by reference: (i) a detailed description of the factors that qualify the Redevelopment Area as a “blighted area” and (ii) an affidavit, signed by the Developer and submitted with the Redevelopment Plan, attesting that the provisions of Section 99.810.1(1) of the TIF Act have been met, which description and affidavit are incorporated herein as if set forth herein.

B. The Redevelopment Plan conforms to the comprehensive plan for the development of the City as a whole.

C. In accordance with the TIF Act, the Redevelopment Plan states the estimated dates of completion of the Redevelopment Projects and retirement of the financial obligations issued to pay for certain redevelopment project costs and these dates are twenty three (23) years or less from the date of approval of the Redevelopment Projects.

D. A plan has been developed for relocation assistance for businesses and residences in Ordinance No. 62481 adopted December 20, 1991.

E. A cost-benefit analysis showing the economic impact of the Redevelopment Plan on each taxing district which is at least partially within the boundaries of the Redevelopment Area is on file with the St. Louis Development Corporation, which cost-benefit analysis shows the impact on the economy if each Redevelopment Project are not built, and is built pursuant to the Redevelopment Plan.

F. Redevelopment of the Redevelopment Area in accordance with the Redevelopment Plan is not financially feasible without the assistance of tax increment financing and would not otherwise be completed.

G. The Redevelopment Plan does not include the initial development or redevelopment of any “gambling establishment” as that term is defined in Section 99.805(6) of the TIF Act.

H. The Redevelopment Area includes only those parcels of real property and improvements thereon directly and substantially benefited by the proposed Redevelopment Projects.

**SECTION TWO.** The Redevelopment Area described in the Redevelopment Plan is hereby designated as a “redevelopment area” as defined in Section 99.805(11) of the TIF Act.

**SECTION THREE.** The Redevelopment Plan as reviewed and recommended by the TIF Commission on October 20,

2004, including amendments thereto, if any, is hereby adopted and approved. A copy of the Redevelopment Plan is attached hereto as **Exhibit A** and incorporated herein by reference.

**SECTION FOUR.** The RPA 1 Project is hereby as described in the Redevelopment Plan is hereby adopted and approved.

**SECTION FIVE.** The RPA 1 Project is hereby as described in the Redevelopment Plan is hereby adopted and approved.

**SECTION FOUR.** There is hereby created and ordered to be established within the treasury of the City a separate fund to be known as the "Automobile Row Special Allocation Fund." To the extent permitted by law, the City hereby pledges funds in the Automobile Row Special Allocation Fund for the payment of redevelopment project costs and obligations incurred in the payment thereof.

**SECTION FIVE.** Tax increment allocation financing is hereby adopted within RPA 1. After the total equalized assessed valuation of the taxable real property in RPA 1 exceeds the certified total initial equalized assessed valuation of the taxable real property in such Redevelopment Project Area, the ad valorem taxes, and payments in lieu of taxes, if any, arising from the levies upon taxable real property in RPA 1 by taxing districts and tax rates determined in the manner provided in Section 99.855.2 of the TIF Act each year after the effective date of this Ordinance until redevelopment costs have been paid shall be divided as follows:

A. That portion of taxes, penalties and interest levied upon each taxable lot, block, tract, or parcel of real property which is attributable to the initial equalized assessed value of each such taxable lot, block, tract, or parcel of real property in the area selected for the RPA 1 Project shall be allocated to and, when collected, shall be paid by the City Collector to the respective affected taxing districts in the manner required by law in the absence of the adoption of tax increment allocation financing;

B. Payments in lieu of taxes attributable to the increase in the current equalized assessed valuation of each taxable lot, block, tract, or parcel of real property in the area selected for the RPA 1 Project and any applicable penalty and interest over and above the initial equalized assessed value of each such unit of property in the area selected for the RPA 1 Project shall be allocated to and, when collected, shall be paid to the City Treasurer, who shall deposit such payment in lieu of taxes into the Automobile Row Special Allocation Fund of the City for the purpose of paying redevelopment costs and obligations incurred in the payment thereof. Payments in lieu of taxes which are due and owing shall constitute a lien against the real estate of each Redevelopment Project from which they are derived and shall be collected in the same manner as the real property tax, including the assessment of penalties and interest where applicable.

**SECTION SIX.** In addition to the payments in lieu of taxes described in Section Five of this Ordinance, fifty percent of the total additional revenue from taxes, penalties and interest which are imposed by the City or other taxing districts, and which are generated by economic activities within the area of the RPA 1 Project over the amount of such taxes generated by economic activities within the area of the RPA 1 Project in the calendar year prior to the adoption of the RPA 1 Project by ordinance, while tax increment financing remains in effect, but excluding personal property taxes, taxes imposed on sales or charges for sleeping rooms paid by transient guests of hotels and motels, taxes levied pursuant to Section 70.500 of the Revised Statutes of Missouri (2000) as amended, or taxes levied for the purpose of public transportation pursuant to Section 94.660 of the Revised Statutes of Missouri (2000) as amended, licenses, fees or special assessments other than payments in lieu of taxes and penalties and interest thereon, shall be allocated to, and paid by the collecting officer to the City Treasurer or other designated financial officer of the City, who shall deposit such funds in a separate segregated account within the Automobile Row Special Allocation Fund.

**SECTION SEVEN.** Tax increment allocation financing is hereby adopted within RPA 2. After the total equalized assessed valuation of the taxable real property in RPA 2 exceeds the certified total initial equalized assessed valuation of the taxable real property in such Redevelopment Project Area, the ad valorem taxes, and payments in lieu of taxes, if any, arising from the levies upon taxable real property in RPA 2 by taxing districts and tax rates determined in the manner provided in Section 99.855.2 of the TIF Act each year after the effective date of this Ordinance until redevelopment costs have been paid shall be divided as follows:

A. That portion of taxes, penalties and interest levied upon each taxable lot, block, tract, or parcel of real property which is attributable to the initial equalized assessed value of each such taxable lot, block, tract, or parcel of real property in the area selected for the RPA 2 Project shall be allocated to and, when collected, shall be paid by the City Collector to the respective affected taxing districts in the manner required by law in the absence of the adoption of tax increment allocation financing;

B. Payments in lieu of taxes attributable to the increase in the current equalized assessed valuation of each taxable lot, block, tract, or parcel of real property in the area selected for the RPA 2 Project and any applicable penalty and interest over and

above the initial equalized assessed value of each such unit of property in the area selected for the RPA 2 Project shall be allocated to and, when collected, shall be paid to the City Treasurer, who shall deposit such payment in lieu of taxes into the Automobile Row Special Allocation Fund of the City for the purpose of paying redevelopment costs and obligations incurred in the payment thereof. Payments in lieu of taxes which are due and owing shall constitute a lien against the real estate of each Redevelopment Project from which they are derived and shall be collected in the same manner as the real property tax, including the assessment of penalties and interest where applicable.

**SECTION EIGHT.** In addition to the payments in lieu of taxes described in Section Seven of this Ordinance, fifty percent of the total additional revenue from taxes, penalties and interest which are imposed by the City or other taxing districts, and which are generated by economic activities within the area of the RPA 2 Project over the amount of such taxes generated by economic activities within the area of the RPA 2 Project in the calendar year prior to the adoption of the RPA 2 Project by ordinance, while tax increment financing remains in effect, but excluding personal property taxes, taxes imposed on sales or charges for sleeping rooms paid by transient guests of hotels and motels, taxes levied pursuant to Section 70.500 of the Revised Statutes of Missouri (2000) as amended, or taxes levied for the purpose of public transportation pursuant to Section 94.660 of the Revised Statutes of Missouri (2000) as amended, licenses, fees or special assessments other than payments in lieu of taxes and penalties and interest thereon, shall be allocated to, and paid by the collecting officer to the City Treasurer or other designated financial officer of the City, who shall deposit such funds in a separate segregated account within the Automobile Row Special Allocation Fund.

**SECTION NINE.** The Comptroller of the City is hereby authorized to enter into agreements or contracts with other taxing districts as are necessary to ensure the allocation and collection of the taxes and payments in lieu of taxes described in Sections Five and Seven of this Ordinance and the deposit of the said taxes or payments in lieu of taxes into the Automobile Row Special Allocation Fund for the payment of redevelopment project costs and obligations incurred in the payment thereof, all in accordance with the TIF Act.

**SECTION TEN.** The City Register is hereby directed to submit a certified copy of this Ordinance to the City Assessor, who is directed to determine the total equalized assessed value of all taxable real property within the Redevelopment Area as of the date of this Ordinance, by adding together the most recently ascertained equalized assessed value of each taxable lot, block, tract or parcel of real property within the Redevelopment Area, and shall certify such amount as the total initial equalized assessed value of the taxable real property within the Redevelopment Area.

**SECTION ELEVEN.** The Mayor and Comptroller of the City and all other officers, agents, representatives and employees of the City are hereby authorized to take any and all actions as may be deemed necessary, desirable, convenient or proper to carry out and comply with the intent of this Ordinance with regard to the implementation of the Redevelopment Plan and to execute and deliver for and on behalf of the City all certificates, instruments or other documents as may be necessary, desirable, convenient or proper to carry out the matters herein authorized.

**SECTION TWELVE.** The Mayor and the Comptroller or their designated representatives are hereby further authorized and directed to make any changes to the documents and instruments approved and authorized by this Ordinance as may be consistent with the intent of this Ordinance and necessary, desirable, convenient or proper in order to carry out the matters herein authorized.

**SECTION THIRTEEN.** It is hereby declared to be the intention of the Board of Aldermen that each and every part, section and subsection of this Ordinance shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Aldermen intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Ordinance shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accord with the legislative intent.

**SECTION FOURTEEN.** After adoption of this Ordinance by the Board of Aldermen, this Ordinance shall become effective on the 30th day after its approval by the Mayor or adoption over his veto; provided that, if the Developer has not executed one or more redevelopment agreements pertaining to both the RPA 1 Project and RPA 2 Project within ninety (90) days after the effective date of this Ordinance, the provisions of this Ordinance shall be deemed null and void and of no effect and all rights conferred by this Ordinance on the Developer shall terminate, provided further, *however*, that prior to any such termination the Developer may seek an extension of time in which to execute the Redevelopment Agreements, which extension may be granted in the sole discretion of the Board of Estimate and Apportionment of the City of St. Louis.

**EXHIBIT A**

**AUTOMOBILE ROW TIF REDEVELOPMENT PLAN**

**AUTOMOBILE ROW**

**TIF REDEVELOPMENT PLAN**

**Submitted to  
the City of St. Louis  
Tax Increment Financing Commission  
September 4, 2004**

**AUTOMOBILE ROW**

**TIF Redevelopment Plan**

**I. Introduction**

**II. Overview of Tax Increment Financing**

**III. Finding that the Redevelopment Area is a Blighted Area**

**IV. Redevelopment Plan Including Necessary Findings**

- 1. Legal Description and Map of the Redevelopment Area
- 2. Redevelopment Plan Objectives
- 3. Redevelopment Project
- 4. General Land Uses to Apply
- 5. Redevelopment Schedule and Estimated Dates of Completion
- 6. Most Recent Equalized Assessed Value of Parcels within Redevelopment Area
- 7. Estimated Equalized Assessed Value after Redevelopment
- 8. Acquisition
- 9. Blighted Area
- 10. Conforms with the Comprehensive Plan of the City
- 11. Plan for Relocation Assistance
- 12. Cost Benefit Analysis
- 13. Does not include Gambling Establishment
- 14. Reports to DED

**IV. Financing Plan**

- 1. Eligible Redevelopment Project Costs
- 2. Anticipated Sources of Funds to Pay Redevelopment Project Costs
- 3. TIF Note Funding
- 4. Evidence of Commitment to Finance Project Costs

**AUTOMOBILE ROW TIF REDEVELOPMENT PLAN**

**APPENDICES**

- 1. Legal Description and Map of the Redevelopment Area
- 2. Anticipated Sources and Uses of Funds
- 3. Redevelopment Program Schedule

4. Equalized Assessed Value of Redevelopment Area
5. Projected TIF Revenues
6. Developer's Affidavit
7. Evidence of Commitment to Finance Project Costs

## I. INTRODUCTION

The following is a plan prepared by the City of St. Louis ("City") for the redevelopment of eighteen properties, together with auxiliary properties and street improvements, on Locust Street, Olive Street and Washington Avenue in the City of St. Louis. A legal description and map of the Redevelopment Area are contained herein as **Appendix 1**.

The Redevelopment Area consists of eighteen different main properties, together with auxiliary parcels and intervening streets, which comprise two separate Redevelopment Project Areas (collectively, the "Redevelopment Project Areas" or "Project Areas" and each a "Project Area" or "Redevelopment Project Area") located on within the general region bounded by Washington Avenue on the north, Garrison Avenue on the east, Harris Stowe College on the south, and Compton Avenue on the west. The Redevelopment Area qualifies as a blighted area under Missouri's Real Property Tax Increment Allocation Redevelopment Act, Section 99.800-99.865 of the Revised Statutes of Missouri (2000) (the "TIF Act").

This Redevelopment Plan proposes to completely redevelop the Area through two redevelopment projects (each, a "Redevelopment Project" or "Project" and collectively, the "Projects"). The first redevelopment project ("Project 1") consists of the rehabilitation, renovation and reconstruction of nine properties, together with their auxiliary parcels and intervening streets ("RPA 1") into a mix of commercial and residential uses, together with available parking and public improvements. The second redevelopment project consists of the rehabilitation, renovation, construction and reconstruction of nine properties, together with attendant parcels and intervening streets ("RPA 2") into a mix of commercial and residential uses, as well as available parking and public improvements.

This Redevelopment Plan proposes that the City initially authorize and issue one or more Tax Increment Financing Notes ("TIF Notes") in an amount equal to One Million Eight Hundred Thousand and no/100 (\$1,800,000.00) plus issuance costs to fund a portion of the costs of Project 1 and one or more TIF Notes in an amount equal to Three Million and no/100 (\$3,000,000.00) plus issuance costs to fund a portion of the costs of Project 2. The TIF Notes issued shall be reimbursed solely from the revenue stream of Payments In Lieu of real estate Taxes ("PILOTS") and Economic Activity Taxes ("EATS") generated by the Project over a twenty-three year period. Fifty percent of EATS, as defined by the TIF Act, generated within the designated Redevelopment Area will be allocated to retire the TIF Notes. One hundred percent of PILOTS within the Redevelopment Area will also be allocated to retire the TIF Notes. After completion of the Redevelopment Project, the City may issue TIF Note(s) or other TIF obligations to the developer of the Project ("Developer") or a third party to evidence the City's obligation to reimburse the Developer for a portion of the costs of the Redevelopment Project. Such TIF Note(s) will be paid solely from revenues on deposit in the Automobile Row Special Allocation Fund, in accordance with and pursuant to the TIF Act. Upon receipt by the City of a written request by Developer and evidence that the Developer has met certain criteria agreed upon by the City and Developer in a Redevelopment Agreement, the City shall cause one of its agencies to immediately proceed to issue tax increment financing bonds ("TIF Bonds") to repay the TIF Notes.

Other financing aspects of the Redevelopment Project are discussed in more detail in Section IV.

## II. OVERVIEW OF TAX INCREMENT FINANCING

In order to promote the redevelopment of a declining area, or to induce new activity in an area that has been lacking in growth and development, the State of Missouri has provided statutory tools to counties and municipalities to assist private, and initiate public, investment. One such tool is the TIF Act.

The TIF Act allows cities and counties to (1) identify and designate redevelopment areas that qualify as Blighted Areas, Conservation Areas, or Economic Development Areas as each are defined in the TIF Act; (2) adopt a redevelopment plan that designates the redevelopment area and states the objectives to be attained and the program to be undertaken; (3) approve a redevelopment project(s) for implementation of the redevelopment plan; and (4) utilize the tools set forth in the TIF Act to assist in reducing or eliminating those conditions that cause the area to qualify as a redevelopment area. Generally, the TIF Act allows

municipalities to foster economic and physical improvements in a redevelopment or project area and to enhance the tax base of all taxing districts that levy taxes in such area. Within redevelopment areas, municipalities may use the power of eminent domain to provide necessary property acquisition for the implementation of a redevelopment plan and redevelopment project.

The concept of tax increment financing is outlined as follows: implementation of a redevelopment project within the redevelopment area will produce increased real estate assessments attributable to the redevelopment within the area. The project then makes PILOTS on the increased assessed value of the improved property. The project also generates new EATS resulting from operations within the redevelopment or project area. The TIF Act authorizes the capture of certain PILOTS and EATS in the redevelopment or project area over and above such levels within that area in the year prior to the approval of the redevelopment project. New development is made possible within the redevelopment area through the municipality's use of incremental revenues to finance certain costs of developing or redeveloping the area.

The municipality segregates these incremental revenues into a special account, the "special allocation fund," during the period of time in which the incremental revenues are dedicated to the purposes identified in the redevelopment plan. The municipality is further authorized to pledge additional net new revenues from the project to the purposes identified in the redevelopment plan. All taxing districts that levy taxes on property within the redevelopment or project area continue to receive tax revenues based upon property values which existed prior to the adoption of ordinances establishing the redevelopment or project area. Taxing districts also benefit from the increase in certain other taxes resulting from the increased economic activity in the redevelopment or project area. These taxes resulting from development of the redevelopment project are not deposited in the special allocation fund pursuant to the provisions of the TIF Act.

The TIF Act requires that, prior to establishing a redevelopment area or approving or amending TIF redevelopment plans and projects, a municipality must create a TIF Commission. A TIF Commission is comprised of six individuals appointed by the chief elected official of the municipality, with the consent of its governing body, and three individuals who are appointed by the other taxing districts within the proposed redevelopment area. Two of these three members are to represent the school district(s) that tax property within the proposed redevelopment area; the other member is appointed by all the remaining taxing districts. The TIF Commission's role is to review, consider, and make recommendations to the municipality's governing body concerning the adoption of redevelopment plans and redevelopment projects and the designation of redevelopment areas, and to exercise such other powers as are available to it under the TIF Act.

### III. FINDING THAT REDEVELOPMENT AREA IS A BLIGHTED AREA

As defined in the TIF Act, a "blighted area" is:

An area which, by reason of the predominance of defective or inadequate street layout, unsanitary or unsafe conditions, deterioration of site improvements, improper subdivision or obsolete platting, or the existence of conditions which endanger life or property by fire and other causes, or any combination of such factors, retards the provision of housing accommodations or constitutes an economic or social liability or a menace to the public health, safety, morals, or welfare in its present condition and use.

Section 99.805(1). Mo. Rev. Stat.

The Redevelopment Area is a blighted area as defined in the TIF Act based upon the fact that it exhibits the factors set forth above, which are further discussed as follows:

- i. Deterioration of Site Improvements. In general, deterioration refers to any physical deficiencies or disrepair in buildings or site improvements requiring treatment or repair. Deterioration may be evident in basically sound buildings containing minor defects, such as a lack of painting, loose or missing roof tiles, floor or ceiling panes, or holes and cracks over limited areas. Deterioration which is not easily curable, however, and which cannot be accomplished in the course of normal maintenance includes buildings with defects in the primary and secondary building components.

Primary building components include the foundation, exterior walls, floors, roofs, wiring, plumbing, etc. Secondary building components include the doors, windows, frames, fire escapes, gutters, downspouts, fascia materials, etc. Deterioration of streets and alleys includes evidence of pot holes, cracks, depressions, overgrowth, and poor drainage. Deterioration of sidewalks is evidenced by settled areas, cracks, gravel sections, overgrowth,

or depressed curb areas.

The buildings in the Area suffer from deterioration of both primary and secondary building components. Several primary building components exhibit evidence of deterioration. The roofs of portions of buildings in the Area are damaged and leaking. Certain exterior building walls in the Area are completely defaced and deteriorated, with even the underlayers deteriorated to the point where the base layer is exposed. Certain interior walls feature large holes or missing patches leaving the walls totally exposed, while others feature wide cracks throughout. Ceilings in certain buildings in the Area are sagging and indisrepair. Doors in places have deteriorated to the point of becoming unsecure, and windows are missing and cracked in places throughout the Area, and in certain places windows are completely boarded up.

In addition to the deterioration of primary building components, significant deterioration is evident in many of the secondary components of the buildings in the Area. Wiring and components of utilities and ventilation systems are outdated and exposed in places. Paint is peeling in several places, and the potential existence of lead paint has been cited as an environmental condition in the Area. Windows are cracked or broken throughout the Area, and window frames are in need of substantial rehabilitation or renovation. The streets and sidewalks in the Area suffer from cracking, depression and overgrowth, and ivy has overgrown exterior walls. Portions of the Area lack proper insulation or thermal features for contemporary use. In addition, components of exterior walls are rusted or stripping in several places. Environmental reports have revealed the existence of mold growth on drywall in stairwells in the Area. Finally, trash and debris pollute several portions of the Area due to a lack of regular maintenance.

- ii. Unsanitary or Unsafe Conditions. The Redevelopment Area is characterized by several serious unsanitary and unsafe conditions, including significant environmental concerns that must be investigated and remediated. Some such conditions arise as a result of the past uses of the Area. For instance, at least one building in the Area was used as a dry cleaning facility, and such past use constitutes a significant environmental liability. The past use of portions of the Area for service stations or similar automobile-related uses has resulted in stains on floors and walls in the Area that pose a significant environmental liability. The Area also exhibits evidence of existing underground storage tanks (USTs), which also constitute a serious environmental condition. Other potential environmental conditions involve possible UST leaks, damaged thermal system installation that is suspected of containing asbestos, damaged or peeling paint that is likely lead-based, and possible water contaminants.

In addition to the environmental hazards associated with the properties in the Area, the Area suffers from other unsanitary or unsafe conditions. As noted, the Area is littered with garbage and similar refuse, the existence of which is entirely unsanitary and increases the risk of illness, disease or bodily injury. Nearly all of the buildings in the Area feature missing or broken windows or doors that are not properly secure under modern standards.

- iii. Existence of Conditions which Endanger Lives or Property by Fire and Other Causes. Endangerment by fire and other causes is typically due to the presence of structures below minimum code standards. Such code standards include building, housing, property maintenance, fire, environmental or other governmental codes applicable to a particular property. The principal purpose of such codes is to require buildings to be constructed and maintained so that they will have the capacity to support the type of occupancy, and necessary fire and similar hazard protection, or to establish the minimum standards essential for safe and sanitary use, occupation, and/or habitation.

Due to the deterioration of site improvements of the Redevelopment Area, the Area suffers from endangerment by fire and/or other causes. The Area lacks contemporary safety, sanitation, and other security measures in several places. In addition, the outdated building components exhibit serious signs of environmental contamination. The lack of maintenance and unsafe conditions evident in the Redevelopment Area are a hazard to both real property and personal safety.

- iv. Economic and Social Liability. The Area in its current condition is a significant liability to the general welfare and economic independence of the City. A large majority of the buildings in the Area are entirely vacant, and those that are occupied are operating at below capacity levels, hampering the overall economic efficiency of the City. The Area is located at an important geographic location in relation to the ongoing development efforts in the City, as it lies to the east of Grand Center and St. Louis University and west of downtown and the

redevelopment along Washington Avenue. In its present state of vacancy, the Area represents a currently neglected hole in the City between two redeveloping Areas. Should the Area fail to be redeveloped and remain vastly underutilized, it will fall into even greater deterioration, and will hamper the City economically by draining valuable tax resources and underperforming with respect to its potential for tax revenue generation.

In addition to the negative economic impact the Area creates in its current state, the Area also retards the City socially. Without effective redevelopment of the Area, the Grand Center and Washington Avenue Loft District regions will remain unlinked and isolated, and will fail to maximize the synergies of their coterminous redevelopments. More acutely, the conditions of deterioration and vacancy and the existence of refuse throughout the Area hamper the perception of the Area and the City formed by both visitors and residents alike. Such diminished impressions of the City discourage investment and migration to this and other parts of the City, as they foster concerns regarding crime and blight.

- v. Menace to the Public Health, Safety, Morals or Welfare. As discussed above, the Redevelopment Area exhibits many factors which constitute a menace to the public health, safety, morals, or welfare in its present condition and use. The deteriorating, unsanitary, and unsafe site conditions as illustrated above represent a menace to the public health and safety; the economic liability of the deteriorated or obsolete structures discussed above represents a menace to the public welfare.

The above factors, whether considered alone or as combined, constitute an economic and social liability, and pose a menace to the public health, safety, and welfare. As long as such conditions are present in the Redevelopment Area, there will be little incentive for private investment and development to benefit the Area.

In determining if the proposed Redevelopment Area meets the eligibility requirements for TIF per the TIF Act, a number of sources of information were utilized. These include, but are not limited to, the following:

- a. Exterior survey of the condition and use of the Redevelopment Area;
- b. Environmental reports;
- c. Public documents relating to the history and/or condition of the Area; and
- d. Analysis of existing uses and their relationships.

#### **IV. Redevelopment Plan INCLUDING NECESSARY FINDINGS**

##### 1. Description of the Redevelopment Area

A legal description and map of the Redevelopment Area are included herein as **Appendix 1**.

##### 2. Redevelopment Plan Objectives

The City of St. Louis has established the following objectives for the Automobile Row TIF Redevelopment Plan. These objectives are consistent with those purposes outlined in the TIF Act, as amended:

- To reduce or eliminate the conditions that cause the Redevelopment Area to be a “blighted area” as defined by Section 99.805(1) of the TIF Act and as described in Section III of this Redevelopment Plan;
- To enhance the public health, safety, and welfare of the community by curing blighting conditions and encouraging other improvements necessary for insuring the Area’s stability and existing and future redevelopment consistent with this Redevelopment Plan;
- To enhance the tax base by inducing development of the Redevelopment Area to its highest and best use, benefit taxing districts and encourage private investment in surrounding areas;
- To capitalize on the recent success of development efforts to the east in the Washington Avenue Loft District and to

the west in the vicinity of Grand Center and St. Louis University.

- To enhance the perception and reputation of the Area as a popular residential, commercial and social destination;
- To promote the health, safety, order, convenience, prosperity and the general welfare, as well as efficiency and economy in the process of development;
- To increase property values of the Area;
- To provide development opportunities in the Redevelopment Area and surrounding areas; and
- To stimulate construction and permanent employment opportunities and increased demand for services for the Area.

3. Redevelopment Projects

The Redevelopment Projects incorporate and will satisfy the goals, objectives, and other criteria as set forth in this Redevelopment Plan.

- Residential Use (RPA 1)                      Conversion of existing industrial and commercial space into residential space with available parking.
- Commercial Use (RPA 1)                      Conversion and renovation of existing industrial and commercial space into a mix of commercial uses with available parking.
- Public Improvements (RPA 1)              Improvements to streets, sidewalks, alleys, streetscapes, and other public areas within RPA 1.
- Residential Use (RPA 2)                      Conversion of existing industrial and commercial space into residential space with available parking.
- Commercial Use (RPA 2)                      Conversion and renovation of existing industrial and commercial space into a mix of commercial uses with available parking.
- Public Improvements (RPA 2)              Improvements to streets, sidewalks, alleys, streetscapes, and other public areas within RPA 1.

The Redevelopment Projects are generalized to leave room for design creativity and tenant specifications as needed, so that the Developer can respond to prospective owners’ or tenants’ needs as well as market conditions as completion of the Redevelopment Project progresses.

It is expected that the Redevelopment Projects will capitalize on existing successful development efforts on Washington Avenue towards the east and Grand Center and the St. Louis University neighborhood to the west. In addition, it is expected that the Projects will encourage an increase in property values and commercial and residential development in the vicinity of the Redevelopment Area.

The total estimated Redevelopment Project Costs for Project 1 at this time equal approximately \$12.6 million and the total estimated Redevelopment Project Costs for Project 2 at this time equal approximately \$21.2 million, as set forth in greater detail in **Appendix 2**. It should be noted that the costs set forth in **Appendix 2** are estimated based on the knowledge of the Redevelopment Projects at this time and that the actual redevelopment cost items for implementing the Redevelopment Projects may vary depending on market conditions and other factors.

4. General Land Uses to Apply

The proposed land uses for the Redevelopment Project are a mix of various residential and commercial uses. The Area is currently located within the “H” Area Commercial District, according to the City of St. Louis. Permitted uses in the “H” Area Commercial District include: single-family through multiple-family dwellings; various retail shops; professional and general offices; wholesale businesses; restaurants; hotels and motels; and parking facilities. As such, the uses proposed by this Plan are currently

consistent with the zoning for the Area.

5. Redevelopment Schedule and Estimated Dates of Completion

It is estimated that implementation of the Redevelopment Project will be completed within thirty months from the date of execution of a redevelopment agreement for completion of such project as contemplated by this Redevelopment Plan. The estimated date for retirement of obligations incurred to finance the Redevelopment Project shall not be more than twenty-three (23) years from approval of the Redevelopment Project. Included herein as **Appendix 3** is the anticipated Redevelopment Program Schedule for Project 1 and Project 1.

6. Most Recent Equalized Assessed Value of Parcels within the Redevelopment Area

The current (2004) Equalized Assessed Values of all taxable property in the Redevelopment Area is attached as **Appendix 4**. These values are established and will be confirmed by the Assessor of the City of St. Louis.

7. Estimated Equalized Assessed Value After Redevelopment

The total *estimated* Equalized Assessed Value of all taxable property subject to PILOTS in each Redevelopment Project Area is approximately \$1,812,654 (2007) for RPA 1 after the redevelopment and completion of Project 1 and \$2,457,071 (2007) for RPA 2 after the redevelopment and completion of Project 2. See **Appendix 5**.

8. Acquisition

The Developer or a related entity is currently the owner of record of all parcels within the Area necessary for the Redevelopment Project, has all such parcels under contract or is negotiating such contracts.

9. Blighted Area

As previously described in greater detail in Section III, the Redevelopment Area as a whole is a blighted area, and has not been subject to growth and development through investment by private enterprise and will not reasonably be expected to be developed without the adoption of tax increment financing. The Developer has executed an affidavit attesting to the existence of these conditions which is included herein as **Appendix 6**.

The costs of construction and site rehabilitation preclude private enterprise from developing the Area to its highest and best use without public assistance. The cost of curing the existing conditions of blight and constructing improvements as contemplated in this Redevelopment Plan is not economically viable if fully borne by the Developer.

10. Conforms with the Comprehensive Plan of the City

The Redevelopment Project conforms with the comprehensive plan for the development of the City as set forth in the "Comprehensive City Plan" (1947), the "St. Louis Development Program" (1973), the "Economic Development Strategy" (1978) and the "Downtown Development Action Plan" (2002).

11. Plan for Relocation Assistance

As the Redevelopment Area is currently largely vacant, relocation of residents or businesses is not anticipated to be necessary within the Redevelopment Area with respect to the Redevelopment Project. To the extent relocation becomes necessary this Redevelopment Plan adopts the City St. Louis Relocation Policy (Ordinance No. 62481) as the relocation policy for this Redevelopment Plan.

12. Cost Benefit Analysis

A cost benefit analysis showing a net benefit to each taxing district impacted by this Redevelopment Plan is on file with the St. Louis Development Corporation, 1015 Locust Street, Suite 1200, St. Louis, MO 63101.

If the TIF Redevelopment Project is completed, then each of the taxing districts will continue to receive all of the tax revenues currently received from the Redevelopment Area. Additionally, they will benefit from the additional property taxes and

economic activity taxes which will be paid and not contributed to the TIF. The TIF Act allows for the collection of only 50% of the EATS for payment of project costs. The other 50% are distributed to the appropriate taxing authorities.

13. Does Not Include Gambling Establishment

The Redevelopment Plan does not include the initial development or redevelopment of any gambling establishment.

14. Reports to DED

As required by the Statute, the City shall report to the Department of Economic Development by the last day of February each year, the name, phone number, and primary line of business of any business which locates within the Redevelopment Area.

**V. FINANCING PLAN**

1. Eligible Redevelopment Project Costs

The TIF Act provides for the use of tax increment revenues generated by a designated redevelopment area to pay all reasonable or necessary costs incurred, estimated to be incurred, or incidental to a redevelopment plan or redevelopment project within a designated TIF redevelopment area. A municipality may pledge all or any part of the funds in and to be deposited in the special allocation fund established for a redevelopment project area to the payment of redevelopment project costs and obligations within the redevelopment area, including the retention of funds for the payment of future redevelopment costs.

The estimated Redevelopment Project Costs to be incurred in connection with Project 1 are approximately \$12.6 million and with Project 2 are approximately \$21.2 million and are set forth in **Appendix 2**. More specifically, the TIF Act allows the City and/or its designated developer(s) to incur redevelopment costs associated with implementation of an approved Redevelopment Plan and approved Redevelopment Project. These costs include all reasonable or necessary costs incurred, and any costs incidental to a Redevelopment Project. Thus, this Redevelopment Plan anticipates that a portion of the sources of funds used to pay the Project Costs will come from the TIF revenues, which, in accordance with the TIF Act, may include but are not limited to:

- Costs of studies, surveys, plans and specifications;
- Professional service costs including, but not limited to, architectural, engineering, legal, marketing, financial, planning or special services;
- Property assembly costs including, but not limited to, acquisition of land and other real or personal property rights, or interests therein;
- Costs of rehabilitation, reconstruction, or repair or remodeling of existing buildings and fixtures;
- Costs of construction of public works or improvements;
- Financing costs including, but not limited to, all necessary and incidental expenses related to the issuance of obligations, and which may include the payment of interest on any obligation issued under the provisions of this Redevelopment Plan accruing during the estimated period of construction of any Redevelopment Project for which such obligations are issued and for not more than eighteen months thereafter, and including reasonable reserves related thereto; and
- All or a portion of a taxing district's capital costs resulting from the Redevelopment Project necessarily incurred or to be incurred in furtherance of the objectives of the Redevelopment Plan and Project, to the extent the City, by written agreement, accepts and approves such costs.

The costs shown on **Appendix 2** represent the total approximate costs of the project regardless of the source of funding. This table does not include all custom finishes over and above Developer-supplied finishes, which are unknown at this time. Typical plan implementation and financing costs are based on the experience of the Developer. It should be noted that these costs are based on the knowledge of the Projects at this time and that the actual redevelopment cost items for implementing the Redevelopment Plan and the Redevelopment Projects may vary from these estimates.

It is not the intent of **Appendix 2** or this Redevelopment Plan to restrict the City or the Developer to the cost amounts or cost items as outlined. During the life of the Redevelopment Area, Plan, Project Areas and Projects, other costs may be incurred or adjustments may be made within and among the line items specified in **Appendix 2**, if necessary and reasonable to accomplish the program objectives of the Redevelopment Plan.

2. Anticipated Sources of Funding to Pay Redevelopment Project Costs

There are five principal sources of potential funds that are anticipated to be used to pay the costs of implementation of the Redevelopment Plan and the Redevelopment Project previously described. These sources are:

- State Historic Tax Credits;
- Owner Equity;
- Private Financing;
- Federal Historic Tax Credits;
- Funds available through the issuance of TIF notes, bonds, loans, certificates or other certificates of indebtedness (herein collectively referred to as “TIF Note or other financial obligations”).

The anticipated type and term of the sources of funds are set forth in **Appendix 2**. It is not the intent of **Appendix 2** or this Redevelopment Plan to restrict the City or the Developer to the sources or source amounts as outlined. During the life of the Redevelopment Agreement, Plan, Project Areas and Projects, other sources may be found or adjustments may be made within or in addition to the sources specified in **Appendix 2**.

3. TIF Note Funding

This Redevelopment Plan proposes that the City initially authorize the issuance of one or more Tax Increment Financing Notes (“TIF Note”) with respect to Project 1 in a total amount equal to One Million Eight Hundred Thousand Dollars and no/100 (\$ 1,800,000.00) plus issuance costs to fund a portion of the Redevelopment Project Costs associated with completion of Project 1, with a term of retirement for all such issues not more than 23 years, and one or more TIF Notes with respect to Project 2 in a total amount equal to Three Million Dollars and no/100 (\$3,000,000.00) to fund a portion of the Redevelopment Project Costs associated with completion of Project 2, with a term of retirement for all such issues not more than 23 years. The TIF Notes or other financial obligations will be issued only to finance the Redevelopment Project and Redevelopment Project Costs as outlined in **Appendix 2** which are eligible costs as specified in Section 99.805(11) of the TIF Act, including any costs of issuing the TIF Notes or other financial obligations.

The Notes may be issued in one or more series and may include notes, temporary notes or other financial obligations to be redeemed by TIF Notes upon completion each Project. In addition, these Notes or other financial obligations may be privately placed. It is the City’s intent to pay for the principal and interest on these Notes or other financial obligation, in any year, solely with money legally available for such purpose within the City’s Special Allocation Fund with respect to each Project.

The City’s Special Allocation Fund for each Project will contain at least two accounts as provided for and in accordance with the TIF Act:

1. The “PILOTS Account” will contain all payments in lieu of taxes derived from all taxable lots, blocks, tracts, and parcels of real property (or any interest therein) within the Redevelopment Area as contemplated by this Redevelopment Plan and in accordance with the TIF Act; and
2. The “Economic Activity Taxes (“EATS”) Account” will contain fifty percent (50%) of the total funds from taxes imposed by the City which are generated by the operations and activities within the Redevelopment Area, excluding licenses, fees or special assessments, and excluding personal property taxes and payments to the PILOTS Account, in accordance with the TIF Act.

Funds on deposit in the PILOTS Account will be pledged to the payment of the Redevelopment Project Costs. Funds on deposit in the EATS Account will be subject to annual appropriation by the City for payment of the Redevelopment Project Costs. Such

payment obligations shall not constitute debts or liabilities of the City, the State of Missouri, or any political subdivision thereof within the meaning of any constitutional or statutory debt limitation or restriction and neither the City nor the State of Missouri shall be liable thereon except from the PILOTS Account, and, to the extent appropriated by the City on an annual basis, from funds derived from other taxes deposited into the Special Allocation Fund.

4. Evidence of Commitment to Finance Redevelopment Project Costs

**Appendix 7** contains a preliminary commitment letter provided by Allegiant Bank, which has made a preliminary review of the development proposal and has expressed a commitment to provide financing of Redevelopment Project Costs associated with the Redevelopment Project.



**LEGAL DESCRIPTION****RPA 1**

Parcel 1: The property identified by the City of St. Louis Assessor as Parcel Number 19490000200.

Parcel 2: The property identified by the City of St. Louis Assessor as Parcel Number 19490000400.

Parcel 3: The property identified by the City of St. Louis Assessor as Parcel Number 19490000500.

Parcel 4: The property identified by the City of St. Louis Assessor as Parcel Number 19490000600.

Parcel 5: The property identified by the City of St. Louis Assessor as Parcel Number 19490000800.

Parcel 6: The property identified by the City of St. Louis Assessor as Parcel Number 10210401000.

Parcel 7: The property identified by the City of St. Louis Assessor as Parcel Number 10220401600.

Parcel 8: The property identified by the City of St. Louis Assessor as Parcel Number 10220401500.

Parcel 9: The property identified by the City of St. Louis Assessor as Parcel Number 10220401400.

Parcel 10: The property identified by the City of St. Louis Assessor as Parcel Number 10220301200.

Parcel 11: The property identified by the City of St. Louis Assessor as Parcel Number 10220301100.

Parcel 12: The property identified by the City of St. Louis Assessor as Parcel Number 10210301500.

Parcel 13: The property identified by the City of St. Louis Assessor as Parcel Number 10210301600.

Parcel 14: The Southern half of Olive Street between the Western boundary of the property identified by the City of St. Louis Assessor as Parcel Number 19490000200 on the West and the Eastern boundary of Cardinal Avenue on the East.

Parcel 15: The Eastern half of Cardinal Avenue between the Southern boundary of Olive Street on the South and the Northern boundary of the East-West alley located South of Locust Street and North of Olive Street between Compton Avenue on the West and Cardinal Avenue on the East on the North.

Parcel 16: That portion of that East-West alley located South of Locust Street and North of Olive Street between Compton Avenue on the West and Cardinal Avenue on the East from the Eastern boundary of Cardinal Avenue on the East to the Western Boundary of the property identified by the City of St. Louis Assessor as Parcel Number 10210401000 on the West.

Parcel 17: That portion of Locust Street between the Western boundary of the property identified by the City of St. Louis Assessor as Parcel Number 10220401600 and the Eastern boundary of the property identified by the City of St. Louis Assessor as Parcel Number 10220301100 on the East.

**RPA 2**

Parcel 1: The property identified by the City of St. Louis Assessor as Parcel Number 10210300800.

Parcel 2: The property identified by the City of St. Louis Assessor as Parcel Number 10210300900.

Parcel 3: The property identified by the City of St. Louis Assessor as Parcel Number 10210301000.

Parcel 4: The property identified by the City of St. Louis Assessor as Parcel Number 10210300700.

Parcel 5: The property identified by the City of St. Louis Assessor as Parcel Number 10210300600.

Parcel 6: The property identified by the City of St. Louis Assessor as Parcel Number 10220301400.

Parcel 7: The property identified by the City of St. Louis Assessor as Parcel Number 10220300100.

Parcel 8: The property identified by the City of St. Louis Assessor as Parcel Number 10220401200.

Parcel 9: The property identified by the City of St. Louis Assessor as Parcel Number 10210400600.

Parcel 10: The property identified by the City of St. Louis Assessor as Parcel Number 10220401700.

Parcel 11: The property identified by the City of St. Louis Assessor as Parcel Number 10220401800.

Parcel 12: The property identified by the City of St. Louis Assessor as Parcel Number 10210400500.

Parcel 13: The property identified by the City of St. Louis Assessor as Parcel Number 10210401400.

Parcel 14: The property identified by the City of St. Louis Assessor as Parcel Number 10210301300.

Parcel 15: The property identified by the City of St. Louis Assessor as Parcel Number 10210301400.

Parcel 16: That portion of the East-West alley lying North of Olive Street and South of Locust Street between Compton and Garrison Avenues, from the Western boundary of the property identified by the City of St. Louis Assessor as Parcel Number 10210300600 on the West and the Western boundary of Washington Avenue on the East.

Parcel 17: The Western half of Washington Avenue between the Northern boundary of Olive Street on the South and the Northern boundary of the East-West Alley South of Washington Avenue and North of Locust Street on the North.

Parcel 18: That portion of the East-West alley North of Locust Street and South of Washington Avenue between the Western boundary of the property identified by the City of St. Louis Assessor as Parcel Number 10220301400 on the West and the Western boundary of Washington Avenue on the East.

Parcel 19: That portion of Locust Street lying between the Western boundary of the property identified by the City of St. Louis Assessor as Parcel Number 10210400500 on the West and the Eastern boundary of the property identified by the City of St. Louis Assessor as Parcel Number 10220401700 on the East.

Parcel 20: That portion of the East-West alley lying North of Olive Street and South of Locust Street between the Western boundary of the property identified by the City of St. Louis Assessor as Parcel Number 10210400500 on the West and the Eastern boundary of the property identified by the City of St. Louis Assessor as Parcel Number 10210301400 on the East.

**Appendix 2**  
**Automobile row TIF Redevelopment Plan**  
**Anticipated Sources and Uses of Funds**

**Redevelopment Project Area 1**

**USES**

<b>Acquisition Costs</b>	\$ 2,622,800
<b>Construction Costs</b>	\$ 6,201,364
<b>Soft Costs</b>	
Architectural	\$ 136,706
Legal and TIF Fees	\$ 217,532
Engineering	\$ 5,991

Property Survey	\$	5,850
Property Appraisal	\$	32,500
Environmental Report	\$	22,600
Tax Credit Fee	\$	45,000
Developer Fee	\$	850,734
<b>Financing Costs</b>		
Construction Period Insurance	\$	128,968
Construction Period Interest	\$	377,765
Construction Loan Fee	\$	72,553
Construction Period Taxes	\$	17,296
Permanent Financing Fee	\$	102,746
Title, Recording & Disbursing	\$	61,023
Accounting Fees	\$	20,755
Temporary Utilities	\$	21,400
<b>Marketing Costs</b>		
Advertising & Promotion	\$	32,759
Sales Literature	\$	10,383
Commission	\$	124,20
Signage	\$	24,161
<b>Contingency</b>	\$	1,532,668
<b>TOTAL USES</b>	<b>\$</b>	<b>12,667,755</b>

**SOURCES**

Federal Historic Tax Credit Equity	\$	1,462,583
State Historic Tax Credit Proceeds	\$	1,813,013
TIF	\$	1,800,000
Construction Loan	\$	6,693,203
Deferred Developer Fee	\$	567,156
Owner Equity	\$	331,800
<b>TOTAL SOURCES</b>	<b>\$</b>	<b>12,667,755</b>

**Redevelopment Project Area 2**

**USES**

<b>Acquisition Costs</b>	\$	3,403,000
<b>Construction Costs</b>	\$	11,906,925
<b>Soft Costs</b>		
Architectural	\$	281,082

Legal and TIF Fees	\$	223,615
Engineering	\$	10,356
Property Survey	\$	5,543
Property Appraisal	\$	40,000
Environmental Report		29,577
Tax Credit Fee	\$	35,000
Developer Fee	\$	2,088,962
<b>Financing Costs</b>		
Construction Period Insurance	\$	303,168
Construction Period Interest	\$	568,065
Construction Loan Fee	\$	155,007
Construction Period Taxes	\$	34,929
Permanent Financing Fee	\$	210,549
Title, Recording & Disbursing	\$	108,265
Accounting Fees	\$	34,337
Temporary Utilities	\$	33,700
<b>Marketing Costs</b>		
Advertising & Promotion	\$	49,006
Sales literature	\$	16,274
Commission	\$	331,950
Signage	\$	32,995
<b>Contingency</b>	\$	1,390,460
<b>TOTAL USES</b>	<b>\$</b>	<b>21,292,764</b>
 <b>SOURCES</b>		
Federal Historic Tax Credit Equity	\$	2,141,127
State Historic Tax Credit Proceeds	\$	3,378,066
TIF	\$	3,000,000
Construction Loan	\$	10,635,058
Deferred Developer Fee	\$	1,392,641
Owner Equity	\$	745,871
<b>TOTAL SOURCES</b>	<b>\$</b>	<b>21,292,764</b>

**Appendix 3  
Automobile Row TIF Redevelopment Plan  
Redevelopment Program Schedule**

<b>First TIF Commission Meeting</b>	<b>9/01/04</b>
<b>Mailing of Notice of TIF Commission Public Hearing to Taxing Districts</b> (not less than 45 days prior to hearing) (RSMo. §99.830.3)	<b>9/3/04</b>
<b>Submit Redevelopment Plan to TIF Commission</b> (at least 45 days prior to public hearing)	<b>9/4/04</b>
<b>First Publication of Notice of TIF Commission Public Hearing</b> (not more than 30 days prior to hearing) (RSMo. §99.830.1)	<b>9/22/04</b>
<b>Written Notice to Property Owners</b> (not less than 10 days prior to public hearing) (RSMo. §99.830.3)	<b>10/8/04</b>
<b>Second Publication of Notice of TIF Commission Public Hearing</b> (not more than 10 days prior to public hearing) (RSMo. §99.830.1)	<b>10/11/04</b>
<b>Public Hearing by TIF Commission</b> (RSMO. §99.825)	<b>10/20/04</b>
<b>TIF Commission Recommendation to Board of Alderman</b> (within 90 days of TIF Public Hearing) (RSMo. §99.820.3)	<b>10/20/04</b>
<b>TIF Ordinances Introduced adopting plan, approving project, establishing district, establishing special allocation fund, approving redevelopment agreement and authorizing issuance of TIF Notes</b> (no sooner than 14 and not more than 90 days after hearing) (RSMo. §99.820.1(1))	<b>11/5/04</b>
<b>HUDZ Committee Hearing on TIF Ordinances</b>	<b>11/12/04</b>
<b>Second Reading of TIF Ordinances</b>	<b>11/19/04</b>
<b>Perfection of Board Bill(s)</b>	<b>12/3/04</b>
<b>Third Reading and Final Passage of TIF Ordinances</b>	<b>12/10/04</b>
<b>Mayor Signs Bills</b>	<b>12/31/04</b>
<b>Construction Commences – RPA 1</b>	<b>1/2005</b>
<b>Construction Commences RPA 2</b>	<b>8/2005</b>
<b>Construction Complete – RPA 1</b>	<b>5/2006</b>
<b>Construction Complete – RPA 2</b>	<b>11/2006</b>

**Appendix 4**  
**Automobile Row TIF Redevelopment Plan**  
**Equalized Assessed Value of Redevelopment Area**

	<u>Property</u>	<u>Parcel ID</u>	<u>EAV (2004)</u>
Project Area 1	3100-24 Olive	19490000200	\$ 59,200.00
		19490000400	\$ 14,500.00
		19490000500	\$ 38,200.00
		19490000600	\$ 5,000.00
		19490000800	\$ 7,200.00
	3108 - 20 Locust	10210401000	\$ 22,600.00
	3127/3135 Locust	10220401600	\$ 18,000.00
		10220401500	\$ 7,200.00
	3121 Locust	10220401400	\$ 10,400.00
	3029-33 Locust	10220301200	\$ 13,800.00
		10220301100	\$ 13,800.00
	3041 Olive	10210301500	\$ 30,600.00
		10210301600	\$ 25,700.00
	Project Area 2	3000 Locust	10210300800
3001 Olive		10210300900	\$ 6,800.00
3005 Olive		10210301000	\$ 3,700.00
3010 Locust		10210300700	\$ 39,400.00
3016 Locust		10210300600	\$ 61,400.00
3041 Locust		10220301400	\$ 24,000.00
3040 Washington		10220300100	\$ 3,500.00
3115 Locust		10220401200	\$ 18,300.00
3126 Locust		10210400600	\$ 61,600.00
3137-41 Locust/3144 Locust		10220401700	\$ 48,300.00
		10220401800	\$ 53,100.00
		10210400500	\$ 4,800.00
3109 Olive		10210401400	\$ 7,500.00
3013-19 Olive		10210301300	\$ 6,400.00
		10210301400	\$ 24,100.00



Appendix 6
Automobile Row TIF Redevelopment Plan
Developer's Affidavit

SEP-02-2004 THU 01:17 PM INTEGRATION

FAX NO. 3145332235

P. 02

STATE OF MISSOURI )
)
CITY OF ST. LOUIS )

AFFIDAVIT

I, the undersigned, am over the age of 18 years and have personal knowledge of matters stated herein.

The undersigned swears, affirms and certifies the following to be true to induce the approval of Tax Increment Financing for the Redevelopment Area described in the Automobile Row Tax Increment Financing Redevelopment Plan, dated September 4, 2004 (the "Redevelopment Plan").

- 1. I am a duly authorized representative of Integration, L.L.C. (the "Developer"), and am authorized by the Developer to attest to the matters set forth herein.
2. I am familiar with the Redevelopment Area described in the Redevelopment Plan. In my opinion, based on the factors set forth in the Redevelopment Plan, the Redevelopment Area, on the whole, qualifies as a "blighted area" as defined in Section 99.805(3) of the Missouri Revised Statutes (2000), and has not been subject to growth and development through investment by private enterprise and would not reasonably be anticipated to be developed without the adoption of tax increment financing.

And Further Affiant Sayeth Not.

INTEGRATION, L.L.C.

By: [Signature]
Name: Tassen Johnson

Subscribe and sworn to before me this 2 day of September, 2004.

[Signature]
Notary Public

My Commission Expires: 4/13/2008



Appendix 7  
Automobile Row TIF Redevelopment Plan  
Evidence of Commitment to Finance Project Costs



10401 Clayton Road  
Frontenac, Missouri 63131  
314/692-8800

July 21, 2004

Mr. Jassen Johnson  
Integration, LLC  
3216 Locust Street  
St. Louis, MO 63103

Re: Proposed TIF Project

Dear Mr. Johnson:

The purpose of this letter is to reiterate Allegiant Bank's commitment to provide financing for your proposed project to renovate and rehabilitate several properties located at 3100-3128 Olive Street and within the area bounded by Washington Avenue on the north, Cardinal Avenue on the east, Olive Street on the south, and Compton Avenue on the west (the "Project").

As we have discussed, financing of the Project would not be feasible without the assistance of tax increment financing. Therefore, please be advised that we are excited to explore the possibility of financing the Project should the City of St. Louis issue the necessary tax increment financing.

Should you have any questions, please do not hesitate to call.

Very truly yours,

A handwritten signature in cursive script that reads "Brian M. Davies".  
Brian Davies  
Vice President

ST\_LOUIS-1834268-v1-Integration Financing Commitment Letter

PLEGGED TO A BETTER WAY OF BANKING

Approved: December 22, 2004