

ORDINANCE #67850
Board Bill No. 395

AN ORDINANCE DESIGNATING A PORTION OF THE CITY OF ST. LOUIS, MISSOURI AS A REDEVELOPMENT AREA KNOWN AS THE CHOUTEAU NEWSTEAD REDEVELOPMENT AREA PURSUANT TO THE REAL PROPERTY TAX INCREMENT ALLOCATION REDEVELOPMENT ACT; APPROVING A REDEVELOPMENT PLAN AND A REDEVELOPMENT PROJECT WITH RESPECT THERETO; ADOPTING TAX INCREMENT FINANCING WITHIN THE REDEVELOPMENT AREA; MAKING FINDINGS WITH RESPECT THERETO; ESTABLISHING THE CHOUTEAU NEWSTEAD SPECIAL ALLOCATION FUND; AUTHORIZING CERTAIN ACTIONS BY CITY OFFICIALS; AND CONTAINING A SEVERABILITY CLAUSE.

WHEREAS, the City of St. Louis, Missouri (the “City”), is a body corporate and a political subdivision of the State of Missouri, duly created, organized and existing under and by virtue of its charter, the Constitution and laws of the State of Missouri; and

WHEREAS, on December 20, 1991, pursuant to Ordinance No. 62477, the Board of Aldermen of the City created the Tax Increment Financing Commission of the City of St. Louis, Missouri (the “TIF Commission”); and

WHEREAS, the TIF Commission is duly constituted according to the Real Property Tax Increment Allocation Redevelopment Act, Sections 99.800 to 99.865 of the Revised Statutes of Missouri (2000), as amended (the “TIF Act”), and is authorized to hold public hearings with respect to proposed redevelopment areas and redevelopment plans and to make recommendations thereon to the City; and

WHEREAS, staff and consultants of the City and Newstead Development, LLC, a Missouri limited liability company (the “Developer”), prepared a plan for redevelopment titled “Chouteau Newstead TIF Redevelopment Plan” dated September 15, 2007 and amended November 26, 2007 (the “Redevelopment Plan”), for an area consisting of a portion of one tax parcel located in City Block 4807 which parcel is commonly known and numbered as 4401 Chouteau (the “Redevelopment Area” or “Area”), which Redevelopment Area is more fully described in the Redevelopment Plan, attached hereto and incorporated herein as **Exhibit A**; and

WHEREAS, the Redevelopment Plan proposes to redevelop the Redevelopment Area by acquisition of the property within the Redevelopment Area, preparation of the site, and development of new residential units, as set forth in the Redevelopment Plan (the “Redevelopment Project,” or “TIF Project”); and

WHEREAS, on October 31, 2007 after all proper notice was given, the TIF Commission held a public hearing in conformance with the TIF Act and received comments from all interested persons and taxing districts relative to the Redevelopment Area, the Redevelopment Plan, and the Redevelopment Project; and

WHEREAS, on October 31, 2007, the TIF Commission found that completion of the Redevelopment Project would provide a substantial and significant public benefit through the elimination of blighting conditions, the strengthening of the employment and economic base of the City, increased property values and tax revenues, stabilization of the Redevelopment Area, facilitation of the economic stability of the City as a whole, and further found that without the assistance of tax increment financing in accordance with the TIF Act, the Redevelopment Project is not financially feasible and would not otherwise be completed; and

WHEREAS, on October 31, 2007, the TIF Commission voted to recommend that the Board of Aldermen adopt an ordinance in the form required by the Act (i) adopting tax increment financing within the Redevelopment Area, (ii) approving the Redevelopment Plan, (iii) approving and designating the Redevelopment Area as a “redevelopment area” as provided in the Act, (iv) approving the Redevelopment Project as described within the Redevelopment Plan, and (v) approving the issuance of one or more tax increment financing revenue notes in the amount as specified in the Redevelopment Plan; and

WHEREAS, the Developer has demonstrated that the Redevelopment Project would not reasonably be anticipated to be developed without the adoption of tax increment financing and, therefore, redevelopment of the Redevelopment Area in accordance with the Redevelopment Plan is not feasible and would not otherwise be completed; and

WHEREAS, the Board of Aldermen has received the recommendations of the TIF Commission regarding the Redevelopment Area and the Redevelopment Plan and finds that it is desirable and in the best interests of the City to designate the Redevelopment Area as a “redevelopment area” as provided in the TIF Act, adopt the Redevelopment Plan and Redevelopment Project in order to encourage and facilitate the redevelopment of the Redevelopment Area; and

WHEREAS, the Redevelopment Area qualifies for the use of tax increment financing to alleviate the conditions that qualify it as a “blighted area” as provided in the TIF Act and as set forth herein; and

WHEREAS, the property constituting the Redevelopment Area is unimproved and vacant, thus discouraging investment and encouraging crime and vagrancy, and the Redevelopment Area represents a social and economic liability to the City, and

WHEREAS, it is necessary and desirable and in the best interest of the City to approve the Redevelopment Project to allow the development of new residential units; and

WHEREAS, it is necessary and desirable and in the best interest of the City to adopt tax increment allocation financing within the Redevelopment Area and to establish a special allocation fund for the Redevelopment Area in order to provide for the promotion of the general welfare through redevelopment of the Redevelopment Area in accordance with the Redevelopment Plan which redevelopment includes, but is not limited to, assistance in the physical, economic, and social development of the City of St. Louis, providing for a stabilized population and plan for the optimal growth of the City of St. Louis, encouragement of a sense of community identity, safety and civic pride, and the elimination of impediments to land disposition and development in the City of St. Louis.

BE IT ORDAINED BY THE CITY OF ST. LOUIS AS FOLLOWS:

SECTION ONE. The Board of Aldermen hereby makes the following findings:

A. The Redevelopment Area on the whole is a “blighted area”, as defined in Section 99.805 of the TIF Act, and has not been subject to growth and development through investment by private enterprise and would not reasonably be anticipated to be developed without the adoption of tax increment financing. This finding includes, the Redevelopment Plan sets forth, and the Board of Aldermen hereby finds and adopts by reference: (i) a detailed description of the factors that qualify the Redevelopment Area as a “blighted area” and (ii) an affidavit, signed by the Developer and submitted with the Redevelopment Plan, attesting that the provisions of Section 99.810.1(1) of the TIF Act have been met, which description and affidavit are incorporated herein as if set forth herein.

B. The Redevelopment Plan conforms to the comprehensive plan for the development of the City as a whole.

C. In accordance with the TIF Act, the Redevelopment Plan states the estimated dates of completion of the Redevelopment Project and retirement of the financial obligations issued to pay for certain redevelopment project costs and these dates are twenty three (23) years or less from the date of approval of the Redevelopment Project.

D. A plan has been developed for relocation assistance for businesses and residences as set forth in Ordinance No. 62481 adopted December 20, 1991.

E. A cost-benefit analysis showing the economic impact of the Redevelopment Plan on each taxing district which is at least partially within the boundaries of the Redevelopment Area is on file with the St. Louis Development Corporation, which cost-benefit analysis shows the impact on the economy if the Redevelopment Project is not built, and if the Redevelopment Project is built pursuant to the Redevelopment Plan.

F. Redevelopment of the Redevelopment Area in accordance with the Redevelopment Plan is not financially feasible without the assistance of tax increment financing and would not otherwise be completed.

G. The Redevelopment Plan does not include the initial development or redevelopment of any “gambling establishment” as that term is defined in Section 99.805(6) of the TIF Act.

H. The Redevelopment Area includes only those parcels of real property and improvements thereon directly and substantially benefitted by the proposed Redevelopment Project.

I. The Redevelopment Project will not require the demolition of any existing structures within the Redevelopment Area.

SECTION TWO. The Redevelopment Area described in the Redevelopment Plan is hereby designated as a

“redevelopment area” as defined in Section 99.805(11) of the TIF Act.

SECTION THREE. The Redevelopment Plan as reviewed and recommended by the TIF Commission on October 31, 2007, including amendments thereto, if any, and the Redevelopment Project described in the Redevelopment Plan are hereby adopted and approved. A copy of the Redevelopment Plan is attached hereto as **Exhibit A** and incorporated herein by reference.

SECTION FOUR. There is hereby created and ordered to be established within the treasury of the City a separate fund to be known as the “Chouteau Newstead Special Allocation Fund.” To the extent permitted by law and except as otherwise provided in the Redevelopment Plan, the City hereby pledges funds in the Chouteau Newstead Special Allocation Fund for the payment of redevelopment project costs and obligations incurred in the payment thereof.

SECTION FIVE. Tax increment allocation financing is hereby adopted within the Redevelopment Area. After the total equalized assessed valuation of the taxable real property in the Redevelopment Area exceeds the certified total initial equalized assessed valuation of the taxable real property in the Redevelopment Area, the ad valorem taxes, and payments in lieu of taxes, if any, arising from the levies upon taxable real property in the Redevelopment Area by taxing districts and tax rates determined in the manner provided in Section 99.855.2 of the TIF Act each year after the effective date of this Ordinance until redevelopment costs have been paid shall be divided as follows:

That portion of taxes, penalties and interest levied upon each taxable lot, block, tract, or parcel of real property which is attributable to the initial equalized assessed value of each such taxable lot, block, tract, or parcel of real property in the area selected for the Redevelopment Project shall be allocated to and, when collected, shall be paid by the City Collector to the respective affected taxing districts in the manner required by law in the absence of the adoption of tax increment allocation financing;

Payments in lieu of taxes attributable to the increase in the current equalized assessed valuation of each taxable lot, block, tract, or parcel of real property in the area selected for the Redevelopment Project and any applicable penalty and interest over and above the initial equalized assessed value of each such unit of property in the area selected for the Redevelopment Project shall be allocated to and, when collected, shall be paid to the City Treasurer, who shall deposit such payments in lieu of taxes into the Chouteau Newstead Special Allocation Fund for the purpose of paying redevelopment costs and obligations incurred in the payment thereof. Payments in lieu of taxes which are due and owing shall constitute a lien against the real estate of the Redevelopment Project from which they are derived and shall be collected in the same manner as the real property tax, including the assessment of penalties and interest where applicable.

SECTION SIX. In addition to the payments in lieu of taxes described in Section Five of this Ordinance, fifty percent (50%) of the total additional revenue from taxes, penalties and interest which are imposed by the City or other taxing districts, and which are generated by economic activities within the area of the Redevelopment Project over the amount of such taxes generated by economic activities within the area of the Redevelopment Project in the calendar year prior to the adoption of the Redevelopment Project by ordinance, while tax increment financing remains in effect, but excluding personal property taxes, taxes imposed on sales or charges for sleeping rooms paid by transient guests of hotels and motels, taxes levied pursuant to Section 70.500 of the Revised Statutes of Missouri (2000) as amended, or taxes levied for the purpose of public transportation pursuant to Section 94.660 of the Revised Statutes of Missouri (2000) as amended, licenses, fees or special assessments other than payments in lieu of taxes and penalties and interest thereon, shall be allocated to, and paid by the collecting officer to the City Treasurer or other designated financial officer of the City, who shall deposit such funds in a separate segregated account within the Chouteau Newstead Special Allocation Fund.

SECTION SEVEN. The Comptroller of the City is hereby authorized to enter into agreements or contracts with other taxing districts as is necessary to ensure the allocation and collection of the taxes and payments in lieu of taxes described in Sections Five and Six of this Ordinance and the deposit of the said taxes or payments in lieu of taxes into the Chouteau Newstead Special Allocation Fund for the payment of redevelopment project costs and obligations incurred in the payment thereof, all in accordance with the TIF Act.

SECTION EIGHT. The City Register is hereby directed to submit a certified copy of this Ordinance to the City Assessor, who is directed to determine the total equalized assessed value of all taxable real property within the Redevelopment Area as of the date of this Ordinance, by adding together the most recently ascertained equalized assessed value of each taxable lot, block, tract or parcel of real property within the Redevelopment Area, and shall certify such amount as the total initial equalized assessed value of the taxable real property within the Redevelopment Area.

SECTION NINE. The Mayor and Comptroller of the City or their designated representatives are hereby authorized and directed to take any and all actions as may be necessary and appropriate in order to carry out the matters herein authorized, with no such further action of the Board of Aldermen necessary to authorize such action by the Mayor and the Comptroller or their designated representatives.

SECTION TEN. The Mayor and the Comptroller or their designated representatives, with the advice and concurrence of the City Counselor and after approval by the Board of Estimate and Apportionment, are hereby further authorized and directed to make any changes to the documents, agreements and instruments approved and authorized by this Ordinance as may be consistent with the intent of this Ordinance and necessary and appropriate in order to carry out the matters herein authorized, with no such further action of the Board of Aldermen necessary to authorize such changes by the Mayor and the Comptroller or their designated representatives.

SECTION ELEVEN. It is hereby declared to be the intention of the Board of Aldermen that each and every part, section and subsection of this Ordinance shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Aldermen intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Ordinance shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accord with the legislative intent.

SECTION TWELVE. After adoption of this Ordinance by the Board of Aldermen, this Ordinance shall become effective on the 30th day after its approval by the Mayor or adoption over his veto; provided that if, within ninety (90) days after the effective date of an ordinance authorizing the City to enter into a redevelopment agreement pertaining to the Redevelopment Project, the Developer or its affiliate or designee, has not (i) executed such redevelopment agreement and (ii) paid all fees due to the City in accordance with the terms of the redevelopment agreement, the provisions of this Ordinance shall be deemed null and void and of no effect and all rights conferred by this Ordinance on Developer, shall terminate, provided further, however, that prior to any such termination the Developer may seek an extension of time in which to execute the Redevelopment Agreement, which extension may be granted in the sole discretion of the Board of Estimate and Apportionment of the City of St. Louis.

**EXHIBIT A
CHOUTEAU NEWSTEAD TIF REDEVELOPMENT PLAN**

**CHOUTEAU NEWSTEAD
TIF REDEVELOPMENT PLAN**

**Submitted to
The City of St. Louis
Tax Increment Financing Commission
September 15, 2007
As Amended November 26, 2007**

**CHOUTEAU NEWSTEAD
TIF REDEVELOPMENT PLAN
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**CHOUTEAU NEWSTEAD
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I. INTRODUCTION

The following is a plan prepared for redevelopment of certain real property in the City of St. Louis (the "City") consisting of a portion of one tax parcel located in City Block 4807, which parcel is commonly known and numbered as 4401 Chouteau (the "Redevelopment Area" or "Area"). The Area currently contains one vacant and until recently contained a Laclede Gas storage tank. A legal description and map of the Redevelopment Area are attached hereto as **Appendix 1** and incorporated herein by this reference.

The Redevelopment Area qualifies as a blighted area under Missouri's Real Property Tax Increment Allocation Redevelopment Act, Section 99.800-99.865 of the Revised Statutes of Missouri (2000) (the "TIF Act"). This Redevelopment Plan contemplates the preparation of the site and complete redevelopment of the Area into residential units and parking (the "Redevelopment Project" or "Project").

This Redevelopment Plan proposes that the City initially authorize and issue one or more Tax Increment Financing Notes ("TIF Notes") in an amount up to One Million Fifty Thousand and No/100 Dollars (\$1,050,000.00) plus issuance costs to fund a portion of the costs of the Redevelopment Project. The TIF Notes issued shall be reimbursed from the revenue stream of Payments In Lieu of Taxes ("PILOTS") and Economic Activity Taxes ("EATS") generated by the Project over a twenty-three year period. One hundred percent of PILOTS within the Redevelopment Area and fifty percent of EATS will be allocated to retire the TIF Notes. Upon

certain terms and conditions contained in an agreement between the City and any developer of the Project (“Developer”), the City may issue TIF Note(s) or other TIF obligations to the Developer or a third party to evidence the City’s obligation to reimburse the Developer for a portion of the costs of the Redevelopment Project. Such TIF Note(s) will be paid solely from revenues on deposit in the Chouteau Newstead Special Allocation Fund, in accordance with and pursuant to the TIF Act. Upon receipt by the City of a written request by Developer and evidence that the Developer has met certain criteria agreed upon by the City and Developer in a Redevelopment Agreement, the City shall cause one of its agencies to proceed immediately to issue tax increment financing bonds (“TIF Bonds”) to repay the TIF Note.

The TIF Notes may be issued in one or more series and may include notes, temporary notes, or other financial obligations to be redeemed by TIF Notes upon completion of the Redevelopment Project. In addition, these TIF Notes or other financial obligations may be privately placed. It is the City’s intent to pay for the principal and interest on these TIF Notes or other financial obligations, in any year, solely with money legally available or pledged for such purpose within the City’s Special Allocation Fund.

II. OVERVIEW OF TAX INCREMENT FINANCING

In order to promote the redevelopment of a declining area or to induce new activity in an area that has been lacking in growth and development, the State of Missouri has provided statutory tools to counties and municipalities to assist private and initiate public, investment. One such tool is the TIF Act.

The TIF Act allows cities and counties to (1) identify and designate redevelopment areas that qualify as Blighted Areas, Conservation Areas, or Economic Development Areas as each are defined in the TIF Act; (2) adopt a redevelopment plan that designates the redevelopment area and states the objectives to be attained and the program to be undertaken; (3) approve a redevelopment project(s) for implementation of the redevelopment plan; and (4) utilize the tools set forth in the TIF Act to assist in reducing or eliminating those conditions that cause the area to qualify as a redevelopment area. Generally, the TIF Act allows municipalities to foster economic and physical improvements in a redevelopment or project area and to enhance the tax base of all taxing districts that levy taxes in such area. Within redevelopment areas, municipalities may use the power of eminent domain to provide necessary property acquisition for the implementation of a redevelopment plan and redevelopment project.

The concept of tax increment financing is outlined as follows: implementation of a redevelopment project within the redevelopment area will produce increased real estate assessments attributable to the redevelopment within the area. The project then makes PILOTS on the increased assessed value of the improved property. The project also generates new EATS resulting from operations within the redevelopment or project area. The TIF Act authorizes the capture of certain PILOTS and EATS in the redevelopment or project area over and above such levels within that area in the year prior to the approval of the redevelopment project. New development is made possible within the redevelopment area through the municipality’s use of incremental revenues to finance certain costs of developing or redeveloping the area.

The municipality segregates these incremental revenues into a special account, the “special allocation fund,” during the period of time in which the incremental revenues are dedicated to the purposes identified in the redevelopment plan. The municipality is further authorized to pledge additional net new revenues from the project to the purposes identified in the redevelopment plan. All taxing districts that levy taxes on property within the redevelopment or project area continue to receive tax revenues based upon property values which existed prior to the adoption of ordinances establishing the redevelopment or project area. Taxing districts also benefit from the increase in certain other taxes resulting from the increased economic activity in the redevelopment or project area. These taxes resulting from development of the redevelopment project are not deposited in the special allocation fund pursuant to the provisions of the TIF Act.

The TIF Act requires that, prior to establishing a redevelopment area or approving or amending TIF redevelopment plans and projects, a municipality must create a TIF Commission. A TIF Commission is comprised of six individuals appointed by the chief elected official of the municipality, with the consent of its governing body, and three individuals who are appointed by the other taxing districts within the proposed redevelopment area. Two of these three members are to represent the school district(s) that tax property within the proposed redevelopment area; the other member is appointed by all the remaining taxing districts. The TIF Commission’s role is to review, consider, and make recommendations to the municipality’s governing body concerning the adoption of redevelopment plans and redevelopment projects and the designation of redevelopment areas, and to exercise such other powers as are available to it under the TIF Act.

III. REDEVELOPMENT PLAN INCLUDING NECESSARY FINDINGS1. Legal Description of the Redevelopment Area

A legal description and map of the Redevelopment Area are included herein as **Appendix 1**.

The Area consists of a portion of one parcel generally located at the northwest corner of the intersection of Chouteau Avenue and Newstead Avenue.

2. Redevelopment Plan Objectives

The City of St. Louis has established the following objectives for the Chouteau Newstead TIF Redevelopment Plan. These objectives are consistent with those purposes outlined in the TIF Act, as amended:

- To reduce or eliminate the conditions that cause the Redevelopment Area to be a “blighted area” as defined by Section 99.805(1) of the TIF Act and as described in this Redevelopment Plan;
- To enhance the public health, safety, and welfare of the community by curing blighting conditions and encouraging other improvements necessary for insuring the Area’s stability and existing and future redevelopment consistent with this Redevelopment Plan;
- To enhance the tax base by inducing development of the Redevelopment Area to a higher and better use, benefiting taxing districts and encouraging private investment in surrounding areas;
- To promote the health, safety, order, convenience, prosperity and the general welfare, as well as efficiency and economy in the process of development;
- To increase property values of the Area; and
- To stimulate construction and permanent employment opportunities and increased demand for services in the surrounding area.

3. Redevelopment Project

To satisfy the above objectives, the Redevelopment Project consists of:

- Residential Use The Project will consist of the preparation of the site and development of new residential units.

The Redevelopment Project is generalized to leave room for design creativity and owner specifications as needed, so that the Developer can respond to prospective residents’ needs as well as market conditions as redevelopment of the Redevelopment Project progresses.

It is expected that the Redevelopment Project will take advantage of the Area’s proximity to the Washington University Medical Center and attract new residents to the Forest Park Southeast neighborhood by offering newly constructed homes. It is anticipated that the influx of new permanent residents will encourage new commercial development in the Forest park Southeast neighborhood.

The total estimated Redevelopment Project Costs for the Redevelopment Project at this time equal approximately \$8.325 million, excluding developer fees, as set forth in greater detail in **Appendix 2**. It should be noted that the costs set forth in **Appendix 2** are estimated based on the knowledge of the Redevelopment Project at this time and that the actual redevelopment cost items for implementing the Redevelopment Project may vary depending on market conditions and other factors.

4. General Land Uses to Apply

The general land use proposed is residential use. A map profiling the general land use to apply is attached hereto as **Appendix 8** and incorporated herein by this reference.

5. Redevelopment Schedule and Estimated Dates of Completion

It is estimated that implementation of the Redevelopment Project will be completed within thirty-six (36) months from the full execution of a redevelopment agreement between the City and the Developer of this Redevelopment Project as contemplated herein. The estimated date for retirement of obligations incurred to finance the Redevelopment Project shall not be more than twenty-three (23) years from approval of the Redevelopment Project. The anticipated Redevelopment Program Schedule for the TIF Project is included herein as **Appendix 4**.

6. Recent Equalized Assessed Value of Parcels within the Redevelopment Area

The current Equalized Assessed Value of all property in the Redevelopment Area is attached as **Appendix 5**. These values are established and will be confirmed by the Assessor of the City of St. Louis. **Appendix 5** also includes historical information concerning the Equalized Assessed Value of the Redevelopment Area.

7. Estimated Equalized Assessed Value After Redevelopment

The total estimated Equalized Assessed Value of all property subject to PILOTS in the Redevelopment Area after redevelopment and completion of the Redevelopment Project is approximately \$1,424,909 (2009).

8. Acquisition

The Developer or a related entity is currently the owner under contract of the parcels within the Area necessary for the Redevelopment Project.

9. Blighted Area

As described in greater detail in the *Analysis of Conditions Representing a Blighted Area for the Chouteau Newstead Redevelopment Area* attached hereto as **Appendix 3** and incorporated herein by this reference, the Redevelopment Area as a whole is a blighted area, and has not been subject to growth and development through investment by private enterprise and will not reasonably be expected to be developed without the adoption of tax increment financing. The Developer has executed an affidavit attesting to the existence of these conditions which is included herein as **Appendix 6**.

The cost of redevelopment precludes private enterprise from developing the Redevelopment Area without public assistance. The cost of curing the existing conditions of blight and rehabilitation of improvements as contemplated in this Redevelopment Plan is not economically viable if fully borne by the Developer.

10. Conforms with the Comprehensive Plan of the City

The Redevelopment Plan conforms to the comprehensive plan for the development of the City as set forth in the "Strategic Land Use Plan" (2005).

11. Plan for Relocation Assistance

The relocation of residents or businesses is not anticipated to be necessary within the Redevelopment Area with respect to the Redevelopment Project. To the extent relocation becomes necessary, this Redevelopment Plan adopts the City of St. Louis Relocation Policy (Ordinance No. 62481) as the relocation policy for this Redevelopment Plan.

12. Cost Benefit Analysis

A cost benefit analysis showing the fiscal impact of the Project on each taxing district impacted by this Redevelopment Plan and sufficient information to determine the financial feasibility of the Project is on file with the St. Louis Development Corporation, 1015 Locust Street, Suite 1200, St. Louis, MO 63101.

If the TIF Redevelopment Project is completed, then each of the taxing districts will continue to receive all of the tax revenues currently received from the Redevelopment Area. Additionally, they will benefit from the additional property taxes and economic activity taxes which will be paid and not contributed to the TIF. The TIF Act allows for the collection of only 50% of the EATS for payment of project costs. The other 50% are distributed to the appropriate taxing authorities.

13. Does Not Include Gambling Establishment

The Redevelopment Plan does not include the initial development or redevelopment of any gambling establishment.

14. Reports to DED

As required by the TIF Act, the City shall report to the Department of Economic Development by the last day of February each year, the name, phone number, and primary line of business of any business which locates within the Redevelopment Area.

15. Historical Land Use of Property Within the Redevelopment Area

In recent years, the Area contained a large Laclede gas tank. The tank has been recently removed, and the site is currently vacant.

IV. FINANCING PLAN1. Eligible Redevelopment Project Costs

The TIF Act provides for the use of tax increment revenues generated by a designated redevelopment area to pay all reasonable or necessary costs incurred, estimated to be incurred, or incidental to a redevelopment plan or redevelopment project within a designated TIF redevelopment area. A municipality may pledge all or any part of the funds in and to be deposited in the special allocation fund established for a redevelopment project area to the payment of redevelopment project costs and obligations within the redevelopment area, including the retention of funds for the payment of future redevelopment costs.

The estimated Redevelopment Project Costs to be incurred in connection with the TIF Project are approximately \$8.325 million, excluding developer fees, and are set forth in **Appendix 2**. More specifically, the TIF Act allows the City and/or its designated developer(s) to incur redevelopment costs associated with implementation of an approved Redevelopment Plan and approved Redevelopment Project. These costs include all reasonable or necessary costs incurred, and any costs incidental to a Redevelopment Project. Thus, this Redevelopment Plan anticipates that a portion of the sources of funds used to pay the Project Costs will come from the TIF revenues; such Project Costs, in accordance with the TIF Act, may include, but are not limited to:

- Costs of studies, surveys, plans and specifications;
- Professional service costs including, but not limited to, architectural, engineering, legal, marketing, financial, planning or special services;
- Property assembly costs including, but not limited to, acquisition of land and other real or personal property rights, or interests therein;
- Costs of construction of public works or improvements;
- Financing costs including, but not limited to, all necessary and incidental expenses related to the issuance of obligations, and which may include the payment of interest on any obligation issued under the provisions of this Redevelopment Plan accruing during the estimated period of construction of any Redevelopment Project for which such obligations are issued and for not more than eighteen months thereafter, and including reasonable reserves related thereto; and
- All or a portion of a taxing district's capital costs resulting from the Redevelopment Project necessarily incurred or to be incurred in furtherance of the objectives of the Redevelopment Plan and Project, to the extent the City, by written agreement, accepts and approves such costs.

The costs shown on **Appendix 2** represent the total approximate costs of the project regardless of the source of funding. This table does not include all custom finishes over and above Developer-supplied finishes, which are unknown at this time. Typical plan implementation and financing costs are based on the experience of the Developer. It should be noted that these costs are based on the knowledge of the Project at this time and that the actual redevelopment cost items for implementing the Redevelopment Plan and the Redevelopment Project may vary from these estimates.

The following table illustrates the anticipated categories costs that will be funded in part by TIF, assuming the funding of up to \$1,050,000 in Reimbursable Redevelopment Project Costs:

CATEGORY	
	Acquisition Costs
	Demolition Costs (includes, but is not limited to, demolition of existing buildings and structures or parts thereof).
	Site Preparation and Improvements Costs (includes, but is not limited to, site work, street and sidewalk improvements, utility work, resetting of curbs, landscaping and lighting in the right of way).
	Financing Costs (includes, but is not limited to, loan fees, construction period interest, disbursing fees, construction monitoring and inspection fees, lender’s legal fees, loan appraisals, flood certificates, title, recording, disbursing costs, tax credit investor fees and any and all other costs incurred by the Developer in connection with obtaining financing for and a tax credit investor in the Redevelopment Project).
	Environmental Testing, Remediation and/or Abatement Costs (includes, but is not limited to, the testing for and removal and disposal of toxic or hazardous substances or materials).
	Professional Service Costs (includes, but is not limited to, architectural, engineering, surveying, legal, marketing, advertising, financial, planning, or special services).
	TIF Costs & Issuance Costs incurred by the Developer.
	Costs of construction of buildings or other structures.
\$ 1,050,000	TOTAL

It is not the intent of **Appendix 2**, the table provided above, or this Redevelopment Plan to restrict the City or the Developer to the cost amounts, categories or allocations as outlined. During the life of the Redevelopment Area, Plan, and Project, other costs may be incurred or adjustments may be made within and among the line items specified in **Appendix 2** and additional categories may be added to the extent allowed by the TIF Act, if necessary and reasonable to accomplish the program objectives of the Redevelopment Plan.

2. Anticipated Sources of Funding to Pay Redevelopment Project Costs

There are three (3) principal sources of potential funds that are anticipated to be used to pay the costs of implementation of the Redevelopment Plan and the Redevelopment Project previously described. These sources are:

- Owner equity;
- Private financing;
- Funds available through the issuance of TIF notes, bonds, loans, or other certificates of indebtedness (herein collectively referred to as “TIF Note or other financial obligations”).

The anticipated type and term of the sources of funds are set forth in **Appendix 2**. It is not the intent of **Appendix 2** or this Redevelopment Plan to restrict the City or the Developer to the sources or source amounts as outlined. During the life of the Redevelopment Agreement, Plan, and Project, other sources may be found or adjustments may be made within or in addition to the sources specified in **Appendix 2**.

3. TIF Note Funding

This Redevelopment Plan proposes that the City initially authorize and issue one or more Tax Increment Financing Notes (“TIF Note”) in an amount up to One Million Fifty Thousand and No/100 Dollars (\$1,050,000.00) plus issuance costs to fund a

portion of the Redevelopment Project Costs associated with completion of the Redevelopment Project, with a term of retirement for all such issues not more than 23 years. The TIF Notes or other financial obligations will be issued only to finance the Redevelopment Project and Redevelopment Project Costs as outlined in **Appendix 2**, which are eligible costs as specified in Section 99.805(11) of the TIF Act, including any costs of issuing the TIF Notes or other financial obligations.

The Notes may be issued in one or more series and may include notes, temporary notes, or other financial obligations to be redeemed by TIF Notes upon completion of the Redevelopment Project. In addition, these Notes or other financial obligations may be privately placed. It is the City's intent to pay for the principal and interest on these Notes or other financial obligations, in any year, solely with money legally available for such purpose within the Chouteau Newstead Special Allocation Fund.

The Chouteau Newstead Special Allocation Fund will contain at least two accounts as provided for and in accordance with the TIF Act:

1. The "PILOTS Account" will contain all payments in lieu of taxes derived from all taxable lots, blocks, tracts, and parcels of real property (or any interest therein) within the Redevelopment Area as contemplated by this Redevelopment Plan and in accordance with the TIF Act; and
2. The "Economic Activity Taxes ("EATS") Account" will contain fifty percent (50%) of the total funds from taxes imposed by the City which are generated by the operations and activities within the Redevelopment Area, excluding licenses, fees or special assessments, and excluding personal property taxes and payments to the PILOTS Account, in accordance with the TIF Act.

Funds on deposit in the PILOTS Account and EATS Account will be pledged to the payment of the Redevelopment Project Costs. Such payment obligations shall not constitute debts or liabilities of the City, the State of Missouri, or any political subdivision thereof within the meaning of any constitutional or statutory debt limitation or restriction and neither the City nor the State of Missouri shall be liable thereon except from the PILOTS Account, and, to the extent appropriated by the City on an annual basis, the EATS Account, from funds derived from other taxes deposited into the Special Allocation Fund.

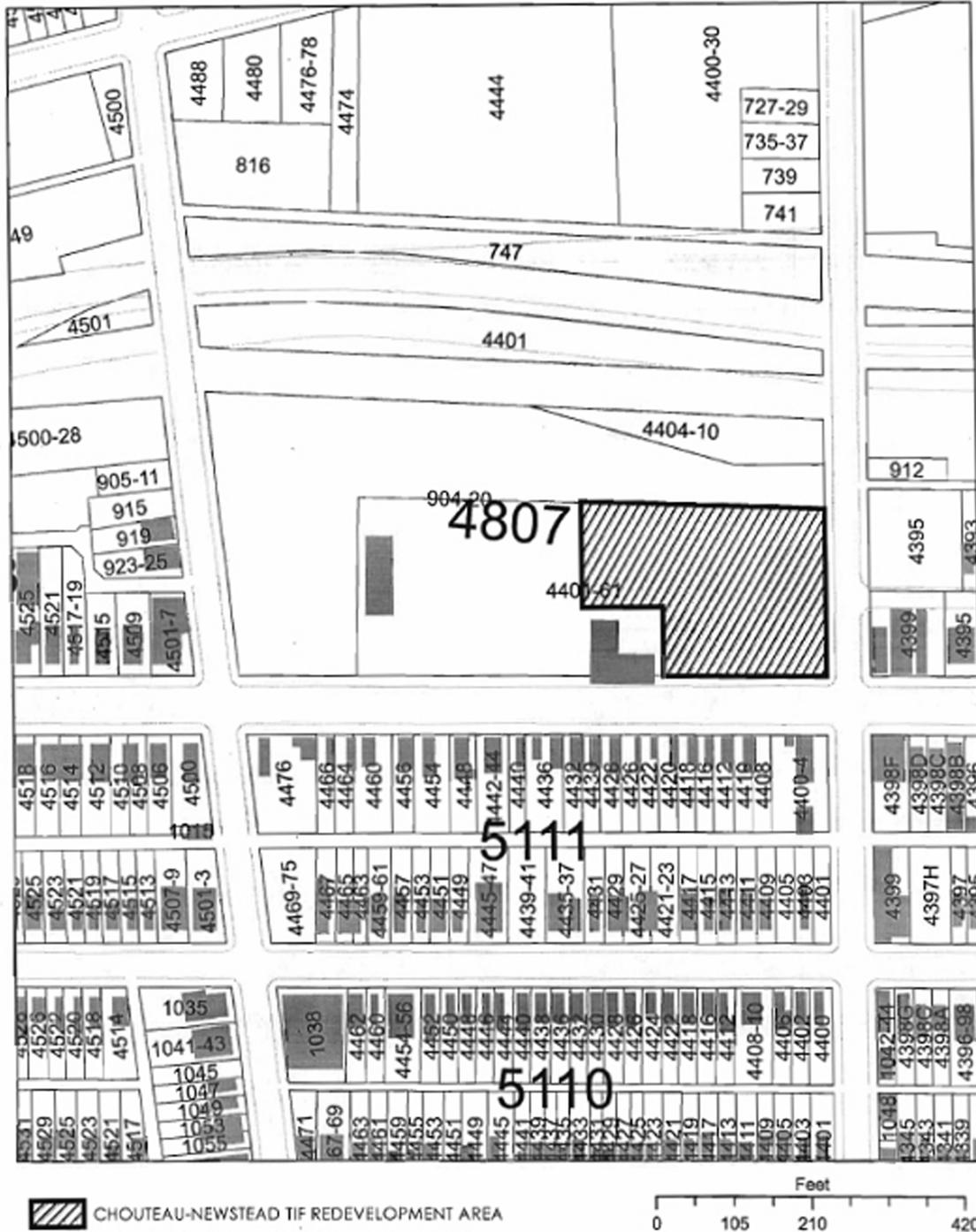
4. Evidence of Commitment to Finance Redevelopment Project Costs

Appendix 7 contains a preliminary financing commitment letter with respect to financing of Redevelopment Project Costs associated with the Redevelopment Project.

**APPENDIX 1
CHOUTEAU NEWSTEAD TIF REDEVELOPMENT PLAN
LEGAL DESCRIPTION AND MAP OF REDEVELOPMENT AREA**

Lot C1 of Station G, A Boundary Adjustment Plat, as recorded per plat book 07122007 pg. 0313.

CHOUTEAU-NEWSTEAD TIF REDEVELOPMENT AREA
ST. LOUIS, MISSOURI



**APPENDIX 2
CHOUTEAU NEWSTEAD TIF REDEVELOPMENT PLAN
ANTICIPATED SOURCES AND USES OF FUNDS**

**CHOUTEAU NEWSTEAD
Anticipated Sources and Uses
(excluding developer fees)**

USES

Land Cost		\$ 967,260.00
Indirect Land Development Expenses		\$ 140,500.00
Site Plan Development/Master Plan/Survey/Topo	\$ 50,000.00	
Insurance-Builders Risk Risk	\$ 3,500.00	
Insurance-Liability	\$ 2,000.00	
Appraisal	\$ 5,000.00	
Title Insurance/Closing costs	\$ 3,500.00	
Legal for Tif etc...	\$ 40,000.00	
Financial Consultant for Tif etc.	\$ 20,000.00	
Temp Utilities	\$ 5,000.00	
Permits	\$ 5,000.00	
Taxes-Property	\$ 3,000.00	
Geotechnical Testing	\$ 3,500.00	
Indirect Unit Construction Expense		\$ 516,399.20
Survey Plot Plan	\$ 8,400.00	
Insurance-Builders Risk Risk	\$ 12,000.00	
Insurance-Liability	\$ 3,500.00	
Title Insurance/Closing costs	\$ 3,500.00	
Temp Utilities	\$ 28,000.00	
Permits	\$ 56,000.00	
Taxes-Property	\$ 3,000.00	
Geotechnical Testing	\$ 8,400.00	
Contingency/Misc	\$ 25,000.00	
Accounting and Disbursing	\$ 87,500.00	
Estimation and Bid Coordination	\$ 18,000.00	
Architectural	\$ 75,000.00	
Design/Display furnishings	\$ 50,000.00	
Marketing	\$ 50,000.00	
Advertising	\$ 88,099.20	
Improvements		\$ 567,816.47
General Improvements	\$ 492,816.47	
Green Strip in the fronting Choteau	\$ 75,000.00	
Construction Costs		\$ 5,748,239.00
Townhomes Construction	\$ 5,251,887.00	
Contingency	\$ 296,352.00	
Four (4) Individual Elevators	\$ 200,000.00	
Financing Costs		\$ 385,587.00
Pre Construction Carry	\$ 77,587.00	
Construction Interest Townhomes	\$ 308,000.00	
TOTAL USES		\$ 8,325,801.67

SOURCES

TIF		\$ 1,050,000.00
Construction Financing/Owner Equity		\$ 7,275,801.67
TOTAL SOURCES		\$ 8,325,801.67

**APPENDIX 3
ANALYSIS OF CONDITIONS REPRESENTING A BLIGHTED AREA FOR THE
CHOUTEAU NEWSTEAD REDEVELOPMENT AREA**

**ANALYSIS OF CONDITIONS
REPRESENTING A BLIGHTED AREA**

for the

CHOUTEAU NEWSTEAD TIF REDEVELOPMENT AREA

**CHOUTEAU NEWSTEAD TIF REDEVELOPMENT PLAN
September 15, 2007**

**City of St. Louis, Missouri
Tax Increment Financing Commission**

TIF ELIGIBILITY

The Redevelopment Area (the "Area") established in the Chouteau Newstead TIF Redevelopment Plan (the "TIF Redevelopment Plan") is a blighted area based upon the fact that it exhibits the factors set in the TIF Act (Section 99.805(1). MO. REV. STAT.).

As defined, a blighted area is:

An area which, by reason of the predominance of defective or inadequate street layout, unsanitary or unsafe conditions, deterioration of site improvements, improper subdivision or obsolete platting, or the existence of conditions which endanger life or property by fire and other causes, or any combination of such factors, retards the provision of housing accommodations or constitutes an economic or social liability or a menace to the public health, safety, morals, or welfare in its present condition and use.

Blighting factors and conditions present in the Redevelopment Area include:

- 1) Defective or inadequate street layout
- 2) Deterioration of Site Improvements.
- 3) Improper Subdivision or Obsolete Platting.
 - a) Size of parcel; and
 - b) Lack of infrastructure and utilities.
- 4) Unsanitary and unsafe conditions resulting from:
 - a) Site conditions.
- 5) Menace to the Public Health, Safety, Morals or Welfare
- 6) Economic and Social Liability:
 - a) Lack of investment; and
 - b) Uncompetitive position.

The factors listed above will persist and continue to decline until the comprehensive redevelopment of the Area is undertaken.

A map providing an overview of such conditions is attached hereto as Exhibit 1, along with Photographs of Conditions in the Area attached hereto as Exhibit 2.

DATA COLLECTION METHODS

This study has been designed and conducted to comply with the specific requirements of Section 99.805 (1) RSMo. The study and the requisite fieldwork were performed during the month of September 2007. Observations and conclusions are based upon on-site inspections of the Redevelopment Area and familiarity with the local market.

In determining if the proposed Redevelopment Area meets the eligibility requirements for TIF per the TIF Act, a number of sources of information were utilized. These include, but are not limited to, the following:

- a. Survey of the condition and use of the Redevelopment Area;
- b. Public documents relating to the history and/or condition of the Area;
- c. Professional assessments of the condition of the Area; and
- d. Analysis of existing uses and their relationships.

OVERVIEW OF REDEVELOPMENT AREA

The Redevelopment Area consists of one parcel in City Block 4807 as shown on Appendix 1 to the TIF Redevelopment Plan. The Area is currently unimproved and vacant.

DISCUSSION OF BLIGHT IN THE REDEVELOPMENT AREA

- i. Defective or inadequate street layout. The Redevelopment Area previously contained a large gas storage tank that occupied a large portion of the site constituting the Redevelopment Area. With the tank having been demolished, the number and configuration of streets around the Redevelopment Area, which consist of Chouteau on the south side and Newstead on the east side of the Area, are clearly insufficient to support the redevelopment of this unusable site to its desired use. The layout of the streets around the Area is inadequate to support the redevelopment of this Area following the demolition of the gas storage tank.
- ii. Deterioration of Site Improvements. In general, deterioration refers to any physical deficiencies or disrepair in buildings or site improvements requiring treatment or repair. Deterioration of streets and alleys includes evidence of pot holes, cracks, depressions, overgrowth, and poor drainage. Deterioration of sidewalks is evidenced by settled areas, cracks, gravel sections, overgrowth, or depressed curb areas.

The sidewalks located along Chouteau Avenue on the south side of the Redevelopment Area and Newstead Avenue on the east side of the Redevelopment Area exhibit signs of deterioration. Furthermore, any redevelopment or reuse of the Area will require the removal of debris resulting from demolished site improvements, including large amounts of concrete and rubble which have been discarded.

- iii. Improper Subdivision and Obsolete Platting. The Redevelopment Area suffers from and is characterized by improper subdivision and obsolete platting. The existing parcel in the Area is improperly sized for modern development purposes and clearly represents obsolete platting. In order to promote the development of this site, it is necessary to introduce new streets or similar means of access that will allow entry to the interior portions of the Area. Furthermore, this parcel will need to be reformatted to provide for the implementation of utility infrastructure suitable for any modern development.

The transitional nature of this Area is highlighted by the City's Strategic Land Use Plan, which has identified this site as an "Opportunity Area" which is described in part as:

"Key underutilized locations where the use of land is in transition. Location and site characteristics of these areas offer particular challenges/opportunities that could be advantageous to a range of development activity."

In this instance, the Area is plagued by its obsolete layout and other site conditions which present a challenge to the future development of this property.

- iv. Unsanitary or Unsafe Conditions. The Redevelopment Area is characterized by several serious unsanitary and unsafe conditions. An environmental report prepared by Wellington Environmental in 2006, subsequent to extensive testing of the property in and around the Area identified the presence of lead-contaminated soil in or adjacent to the Area. The property within the Area is currently subject to a Remediation Action Plan administered by the Missouri Department of Natural Resources Hazardous Waste Program. The identified presence of lead constitutes an unsanitary and unsafe condition.

In addition to recognized environmental conditions, the current grade and uneven nature of the site is unsafe and unstable. Furthermore, the presence of rubble and debris from the demolished gas tank will require removal in addition to other site preparation and predevelopment activities. In addition, any future development of this property will require drainage improvements to prevent the ponding of water.

- v. Menace to the Public Health, Safety, Morals or Welfare. As discussed above, the Redevelopment Area exhibits many factors which constitute a menace to the public health, safety, morals, or welfare in its present condition and use. The deteriorating, unsanitary, and unsafe site conditions as illustrated above represent a menace to the public health and safety; the economic liability of the deteriorated or obsolete structures discussed above represents a menace to the public welfare.

ECONOMIC AND SOCIAL LIABILITY

Due to the predominance of blighting factors discussed above, the Area in its current condition is a significant liability to the social welfare and economic independence of the City. As noted above, the Area suffers from a lack of infrastructure sufficient for modern development. As a result, the Area is currently vacant. The existence of such vacant property is not only an eyesore that discourages investment and activity in the Forest Park Southeast neighborhood, but also encourages crime and vagrancy, all of which result in an economic burden to the City. Without the amelioration of the obsolete conditions that plague the Area, this property will continue to be an economic burden on the City.

The Area in its current condition hampers the economic vitality and independence of the City by failing to generate tax revenue and discouraging reinvestment in this property or other parts of the Forest Park Southeast neighborhood. The Area is located in close proximity to Interstate 64, a major regional thoroughfare, and near the northern boundary of the Forest Park Southeast neighborhood of the City. Due to its vacancy, physical condition and obsolete site characteristics, however, the Area fails to generate property tax revenues for the City up to its full potential, and detracts from the perception of this neighborhood, hindering its ability to receive additional investment. Without the comprehensive renovation and redevelopment of the Area, its physical condition will continue to deteriorate and its economic efficiency will continue to decrease.

The Area needs to be redeveloped in order for it to become less of an economic burden. The above blighting factors and conditions have fostered economic obsolescence in the Area. The economic underutilization of the site in question contributes to the eligibility of the Redevelopment Area. The comprehensive redevelopment of the site, as envisioned in the Redevelopment Project, will foster much needed economic activity and potentially contribute to, rather than hinder, the economic growth of the City.

Exhibit 1
Blight Analysis

Chouteau Newstead TIF Redevelopment Area
Blight Analysis

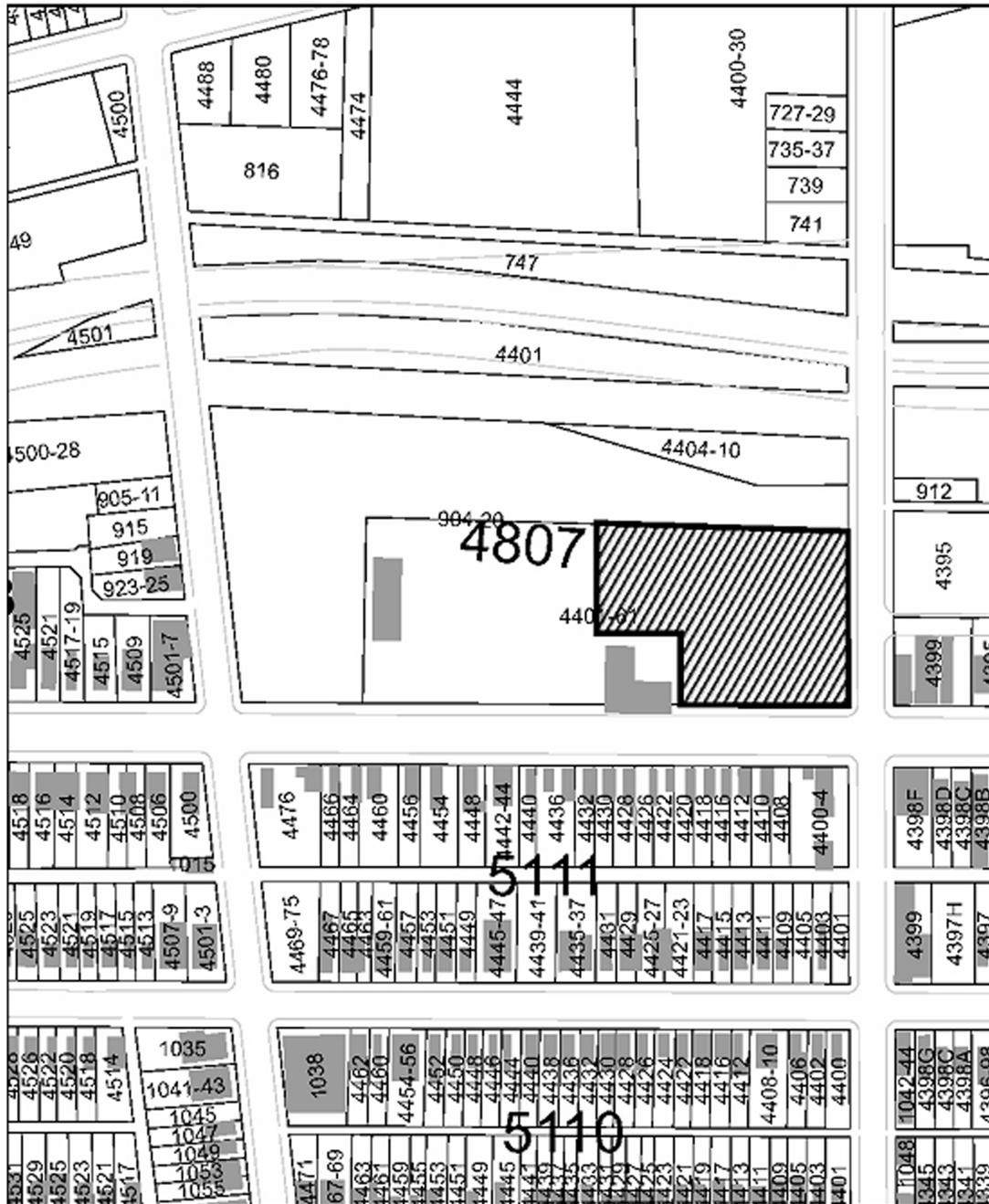


Exhibit 2
Photographs of Conditions in the Area



Uneven Sidewalks



Ponding of water poses potential health hazards



Overgrown site improvements resulting from deterioration, presence of debris on site



Lack of maintenance



Ponding of water is unsanitary



View from South



Pile of rubble on site



View from Southwest



Piles of rubble on site



Deterioration of sidewalks in area



Piles of rubble requires removal and clearance



Hole in fencing evidences a lack of security on site



Holes in fencing show lack of security



View looking across property to the west

**APPENDIX 4
CHOUTEAU NEWSTEAD TIF REDEVELOPMENT PLAN
ANTICIPATED REDEVELOPMENT PROJECT SCHEDULE**

First TIF Commission Meeting ((\$5,000 Application fee due)	9/12/07
Submit Redevelopment Plan to TIF Commission (at least 45 days prior to public hearing)	9/15/07
Mailing of Notice of TIF Commission Public Hearing to Taxing Districts (not less than 45 days prior to hearing) (RSMo. 99.830.3)	9/14/07
First Publication of Notice of TIF Commission Public Hearing (not more than 30 days prior to hearing) (RSMo. 99.830.1)	10/2/07
Written Notice to Property Owners (not less than 10 days prior to public hearing) (RSMo. 99.830.3)	10/19/07
Second Publication of Notice of TIF Commission Public Hearing (not more than 10 days prior to public hearing) (RSMo. 99.830.1)	10/23/07
Public Hearing by TIF Commission (RSMO. '99.825)	10/31/07
TIF Commission Recommendation to Board of Aldermen (within 90 days of TIF Public Hearing) (RSMo. 99.820.3)	10/31/07
TIF Ordinances Introduced adopting plan, approving project, establishing district, establishing special allocation fund, approving redevelopment agreement and authorizing issuance of TIF Notes (between 14 and 90 days after hearing) (RSMo. 99.820.1[1])	11/16/07
HUDZ Committee Hearing on TIF Ordinances	11/28/07
Second Reading of TIF Ordinances	11/30/07
Perfection of Board Bill(s)	12/7/07
Board of Estimate & Apportionment	12/12/07
Third Reading and Final Passage of TIF Ordinances	12/14/07
Mayor Signs Bills	12/27/07
Full Construction Commences	3/1/08
Construction Complete	3/1/10

**APPENDIX 5
 CHOUTEAU NEWSTEAD TIF REDEVELOPMENT PLAN
 CURRENT AND HISTORICAL INFORMATION CONCERNING THE EQUALIZED ASSESSED VALUE
 OF REDEVELOPMENT AREA AND ECONOMIC ACTIVITY TAXES
 WITHIN THE REDEVELOPMENT AREA**

<u>Address</u>	<u>Parcel No.</u>	<u>EAV (2007)</u>
4401 Chouteau	48070000430	\$0 (Exempt)

HISTORICAL ASSESSED VALUES

<u>Year</u>	<u>Value</u>	<u>Change</u>
2002	\$225,800	
2003	\$184,300	-18.4%
2004	\$184,300	0%
2005	\$225,800	22.5%
2006	-----	-100.0%

All information provided by the City of St. Louis Assessor’s Office.

Information concerning Economic Activity Taxes (EATs) is non-public and thus, not available at this time.

**APPENDIX 6
 CHOUTEAU NEWSTEAD TIF REDEVELOPMENT PLAN
 DEVELOPER’S AFFIDAVIT**

**APPENDIX 7
 CHOUTEAU NEWSTEAD TIF REDEVELOPMENT PLAN
 EVIDENCE OF COMMITMENT TO FINANCE PROJECT COSTS**



P.O. Box 16959 St. Louis, Missouri 63105-1359 314.512.8888

www.heartland-bank.com



October 26, 2007

Mr. Dennis Norman
Saaman Development, LLC
7925 Forsyth
St. Louis, MO 63105

Re: Proposed TIF Project at 4401 Chouteau, St. Louis, Missouri

Dear Mr. Norman:

The purpose of this letter is to evidence Heartland Bank's interest in providing land acquisition, development and construction financing for your proposed project involving the redevelopment of certain real property and construction of new residential townhomes and condominiums at 4401 Chouteau in the City of St. Louis, Missouri (the "Project"). This correspondence is intended as a preliminary expression of the Bank's interest in this Project, and the potential funding of this Project by Heartland is subject to several contingencies, including the review of customary due diligence, finalization of the redevelopment plan which we understand will include the issuance of tax increment financing by the City of St. Louis, and the review and approval of the Bank's Loan Committee, acting in its sole subjective discretion.

As you know, we are very familiar and comfortable with redevelopment projects in the City of St. Louis involving TIF financing, and in fact we have had very favorable experience with your firm in that regard in the last few years. Please be advised that we very interested for the Project should the City of St. Louis approve your redevelopment plan.

Should you have any questions, please do not hesitate to call.

Sincerely,
Samuel C. Luten
Samuel C. Luten
Executive Vice President
V.P.
10-26-07



